



Town of Kenneth City Request for Proposal

Information Technology Services as Managed Services Provider for The Town of Kenneth City

January 11th, 2023



Network People, Inc.

13075 US Highway 19 N, Clearwater, FL 33764

727-446-4564

Nate Freeman

N.Freeman@NetworkPeople.com



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TAB 2: Transmittal Letter

Town of Kenneth City
Attn: Town Clerk
6000 54th Avenue North
Kenneth City, Florida 33709

Network People is looking forward to the opportunity to provide IT Management services to the Town of Kenneth City. In the submission of this RFP, the following is understood:

- 1) The environment:
 - a. 40 users and computers: (10) Admin, (25) Police, (5) Public Works
 - b. Actual user/computer count may vary
 - c. Exchange server exists and open to options to replace with priorities of security, resiliency, and efficiency
 - d. Two physical locations w/ separate network infrastructure managed in AD
- 2) CJIS certification is required. Network People has 2 engineers currently certified.
- 3) The contract term:
 - a. 3 years
 - b. Renewable for 2 or 1 year terms without need for solicitation or negotiation
- 4) The scope of work:
 - a. Full review and assessment of current IT systems, SW, security for alignment with business objectives
 - b. Strategize by documenting existing issues and develop a plan to improve, fix gaps, or replace IT infrastructure
 - c. Manage day-to-day IT including inventory, helpdesk, T-shooting, fixing, monitoring, advising the entire IT infrastructure for the Town of Kenneth City
- 5) Qualifications:
 - a. 5 years' experience in public sector
 - b. 2 years' service law enforcement
 - c. CJIS certified
- 6) Insurance requirements:
 - a. Current certificates of insurance included with RFP
 - b. At date of commencement and at all times throughout the contract, the following coverages will be maintained:
 - i. Workers' compensation: statutory requirement
 - ii. Employer's liability: \$1,000,000 per occurrence
 - iii. Commercial GL: \$2,000,000
 - iv. Professional liability (E&O): \$2,000,000 per occurrence, \$2,000,000 aggregate
 - v. Automobile liability: \$1,000,000 per occurrence, \$1,000,000 per accident bodily injury and \$1,000,000 per accident for property damage

Thank you,

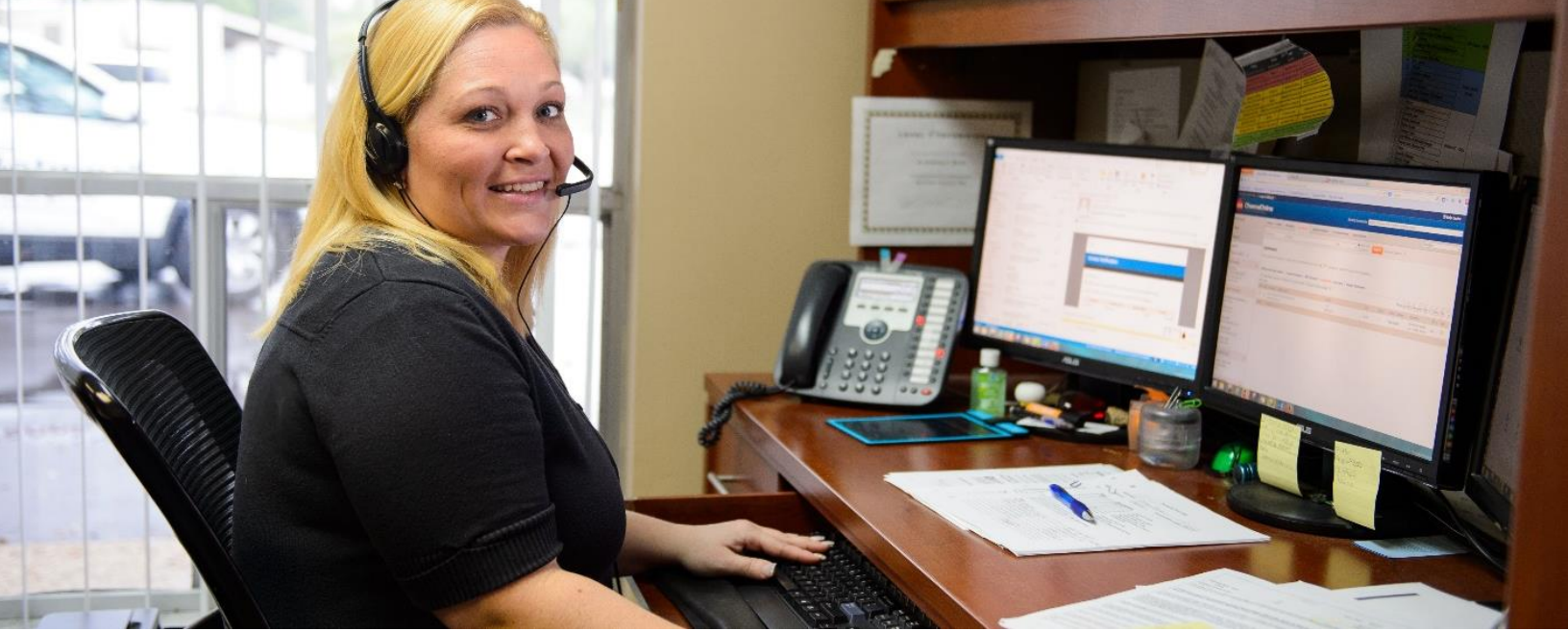
Nate Freeman, President
Network People, Inc.



Network People
Technology Experts. Good People.

(727) 446-4564
Info@NetworkPeople.com

13075 US Highway 19 N.
Clearwater, Florida 33764



TAB 3: Qualifications of The Firm

Firm Profile

Network People specializes in providing IT management, security, and project work for municipalities. Our strategic objective is to be one of the top IT support companies for municipalities in the state of Florida. For purposes of the Town of Kenneth City, our past performance with local municipalities Town of Belleair and City of Madeira Beach are the best comparison for what we believe will be the right approach for this Request for Proposal. Further details about the past performance for these two municipalities will be referenced in the REFERENCES tab as well as FORM 10.

Network People has been managing IT for organizations in Central Florida since 1996. We currently service more than 65 of these organizations on a monthly basis managing their IT, managing their security, delivering project work and project management, managing vendors, providing strategic leadership, and managing procurement and delivery of all technology related equipment. A summary of what each of these service deliveries entail will be provided below:

Managing IT

Network People understands that organizations have enough on their plate to run operations and service their constituents without having to be IT experts as well. Knowing how to fix computers efficiently and effectively with the latest industry knowledge and according to current standards and keeping up with the changes to technology and standards is a full-time job. Knowing how to service servers, configure them in the correct manner, make effective use of GPOs, secure the client data so that the right employees have access to the right information and the wrong people do not, is a full-time job. It is no longer enough to simply configure and fix computers systems like could be done a decade ago. Now, proper IT management requires using sophisticated tools that manage, detect, alert, respond, document, and secure the entire network. Understanding which tool is the right one to use and knowing how to configure and monitor those tools in the correct fashion is a full-time job. Network People uses over 35 manufactures of tools from MDR Anti-Virus tools to enterprise class document management tools to sophisticated scripting and updating tools. Keeping these installed, updated, and configured correctly while meeting the latest compliance is a full-time job. It is for these reasons and more that we vehemently believe at Network People that no organization can do a quality and effective and safe job of managing their own IT. We call our service ACTIVE-IT. Network People actively manages over 4000 endpoints with a staff of 22 people. Our size gives us the deep bench of team members to effectively manage our customers with a personal touch and friendly relationship with people you know and trust. Bigger IT companies become an impersonal corporate machine that centralizes all support and loses the personal touch and quality. Smaller IT companies don't have the number of staff to provide diversified

skillsets and redundancy to get the job done. Our approach for IT management is to help the organization predict their needs, advise on how to handle those needs, manage the day-to-day of maintenance and helpdesk and troubleshooting, and preemptively fix issues when possible before they cause interruption to the client. We have experienced expertise with nearly half of our staff having over a decade of experience that help us to push one another towards a better delivery, bounce questions off one another, and ultimately train new team members to execute the same. When a persistent issue is identified, our management of IT allows us to fix the problem right the first time and under the agreement so there is no extra cost. That way, the goals of both organizations are aligned. Our clients want problems fixed fast and right the first time, so they aren't inconvenienced. Our organization wants the same so that we have happy clients and can move on to helping them with security, projects, and strategy.

Managing Security

The full Active-IT managed security service that Network People will be delivering in this proposal comes with the approach that each organization needs cyber security specialists who know what to look for and how to interpret the information once they find it. Many IT security firms can produce an exhaustive list of alerts and security protocols for their client. This list is meaningless without the skilled expertise to vet the list according to the most important issues and ability to respond to those issues in a very short amount of time. Network People has crafted a system of alerting and detecting that produces the best useable information so that our team of security experts are able to respond to threats immediately. If there is a zero-day threat, our team is on it that morning and scripting custom tools to deliver the preventative measures immediately to all client machines and servers with instantaneous delivery from the time we dispatch. Our security team is also able to review each client with managed security on a monthly basis and look at their unique needs compared to the threat landscape and make strategic suggestions to prevent issues or meet better compliance. Network People has been awarded some of the top cyber security incident response cases in the nation for a company of our size with Lloyds of London using Network People as one of their top contracted companies to refer cases to. In 2022, Network People remediated 13 ransomware cases (majority of which had a ransom of over 6 figures) across the nation. The complexity varied from a 13,000 node school district to a case of 400+ law firms in North America all encrypted where the remediation was led by Network People.

Delivering Project Work and Project Management

The project team at Network People conducts technology assessments and/or paid discoveries for organizations to determine the best approach to solve problems or deliver new innovations. Often our team is asked by an organization, "Can we do this?" Yet our team is concerned with not just can something be done but should it be done. Once a discovery is complete, the project team will engineer the solution, procure the right equipment, implement and configure, train the staff, and manage the project throughout that process. Projects vary from a simple office move to a migration from on-premises servers to cloud servers to a buildout of new database technologies to integrate departmental or client data.

Managing Vendors

We consistently find that organizations struggle with their technology vendors. They are told confusing facts or fed misrepresentations and since they don't speak the "tech lingo" are taken advantage of by 3rd party vendors. Vendors can be confusing and difficult to work with or they blame your computer, your user, your office, your network . . . clients tell us it feels like they blame anything and everything if it's not that vendor's fault. This is frustrating. In addition, companies are paying too high a price for the vendors yet don't know this because they don't have an easy way to compare with other companies. When Network People is managing with an Active-IT agreement, we view this as a partnership where our responsibility is to provide the best service and take responsibility for delivering clients the best information, weeding through the confusion, to enable you to make the best decision. No one likes "finger pointing." Network People partners with clients to take responsibility, maintain professional relations with vendors, and get the problem solved. Whether it is negotiating for a better phone bill or solving a persistent internet service issue or convincing a manufacturer to honor their warranty; we understand the importance of moving forward. We are "on the same team" as our clients to get the job done.

Providing Strategic Leadership

Network People has invested in high level leadership to help organizations navigate complex decisions. Clients with an Active-IT agreement can schedule specific meetings with our CTO, CISO, Security Manager, Director of Service, Marketing Manager, and President to get strategic advice and guidance. This resource is included in the agreement. Network People also schedules proactive periodic meetings with clients to provide a meeting rhythm to deliver technical expertise from our leadership team as well as get feedback from the client and provide reports on technology and guidance.

At times, clients need specific help for a project and invest in a fractional time with our CTO or CISO for services like undergoing a compliance study, reviewing a risk report, designing a process or system to solve a business need. This enables access to decades of experience to provide guidance without the cost of finding, hiring, training, and maintaining an employee or contractor.

Managing Procurement

Network People has a department dedicated to identifying the right technology equipment to fulfill the requirement. Procurement will work with technical engineers to make sure the parts will be the right fit, then source the parts at the best negotiated price using our high-volume discounts, receive the parts, register the warranties, and deliver to your organization of our team has assembled and configured the solution. Procurement can be as simple as sourcing a monitor or computer or as complex as sourcing an off-premises data center with full redundancy. Finding the right part at the right price with the proper configuration is not easy and one mistake can make the organization stuck with equipment that is not fit for the solution. This happens surprisingly often, and we know this because of the problematic technology we've inherited with new clients. All of the procurement process takes time and money. When a vendor ships the wrong part or delivers the wrong warranty, it costs the organization. Network People's aim is to get the right technology at the best price and do this as a value-add service to our clients so they don't have to mess with it.

FIRM INFORMATION

Network People, Inc.

<https://www.networkpeople.com/>

Firm Name

Website

13075 US Hwy 19 N, Clearwater, FL 33764

Principal Business Address

727-446-4564

727-446-0865

Telephone Number

Facsimile Number

N.Freeman@networkpeople.com

Email Address

59-3369083

NA

Federal I.D. No. or Social Security Number

Municipal Business Tax/Occupational License No.

FIRM HISTORY AND INFORMATION

How many years has the firm has been in business under its current name and ownership?

27 years

Please identify the Firm's document number with the Florida Division of Corporations and date the Firm registered/filed to conduct business in the State of Florida:

P96000024010

03/13/1996

Document Number

Date Filed

Please identify the Firm's category with the Florida Department of Business Professional Regulation (DBPR), DBPR license number, and date licensed by DBPR: N/A

N/A

Category

License No.

Date Licensed

Please indicate the type of entity form of the Firm (if other, please describe):

☐ Individual ☐ Partnership ☒ **Corporation** ☐ LLC ☐ LLP ☐ Other

Firm's primary business: **IT Management and IT Security**

Please identify the number of continuous years your Firm has performed its primary business: **27**

Contact Persons:

Nate Freeman N.Freeman@networkpeople.com

Joy Wert J.Wert@networkpeople.com

Elizabeth Freeman E.Freeman@networkpeople.com

Title CEO, Secretary, Vice President

FREEMAN, KELLY C

13 Sunset Bay Drive
BELLEAIR, FL 33756

Title President

FREEMAN, NATHAN S

13 Sunset Bay Drive
BELLEAIR, FL 33756

Network People Team Structure:

Our team includes 22 FTE located in Pinellas, Hillsborough, and Pasco County

Executive Management Team

CEO, Kelly Freeman

President, Nate Freeman

COO, Hunt Brand

CISO, Elias Leslie

CTO, Joe Somerville

Controller, Kim Mark

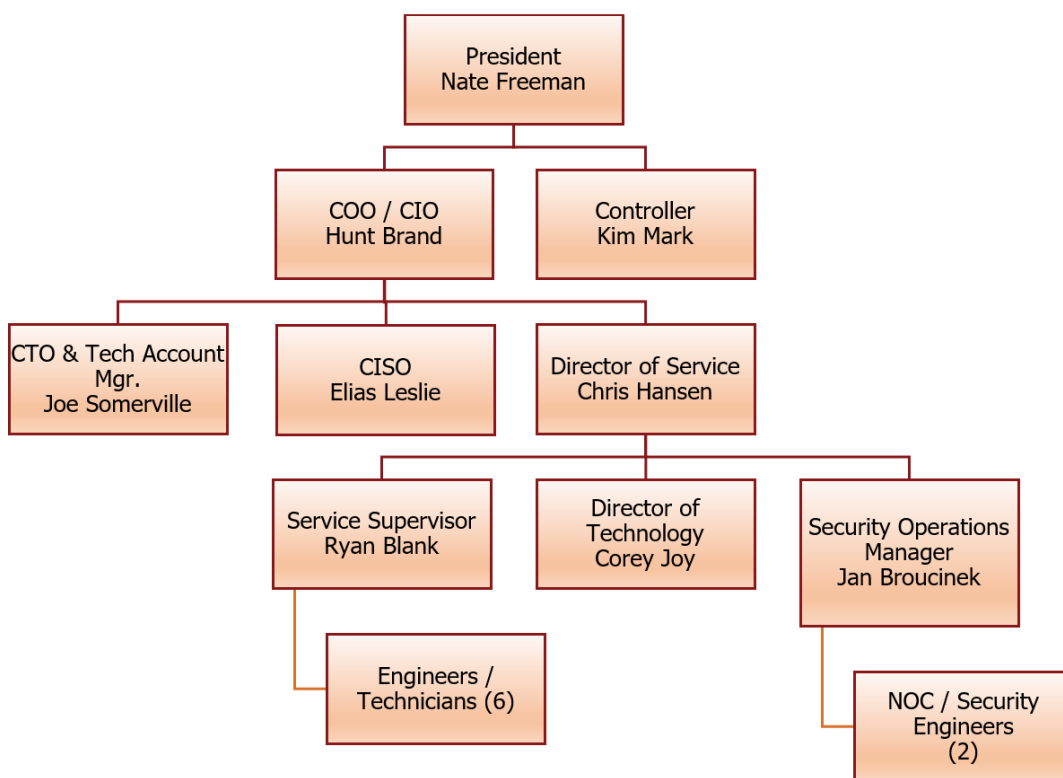
IT Management, Security & Project Divisions: Overseen by COO

COO	Hunt Brand
CTO	Joe Somerville
CISO	Leslie Elias
Service Director	Chris Hansen
Security Ops Manager	Jan Broucinek
Service Supervisor	Ryan Blank

Key Staff member's engagement commitments that will exist concurrently with the Town's Services:

Key Staff Name	Area of Responsibility	Client	Commitment (Hours/week)	Period of Engagement
Nate Freeman	Vision, Key client/vendor Relationships, Strategic Growth	ALL	30	Ongoing
Hunt Brand	Ops, fractional CIO	ALL	30	Ongoing
Kim Mark	Finance & Purchasing	ALL	25	Ongoing
Joe Somerville	CTO & Tech Account Mgr.	ALL	23	Ongoing
Chris Hansen	Director of Service	ALL	20	Ongoing
Corey Joy	Senior Engineer & Projects	ALL	15	Ongoing
Ryan Blank	Service Supervisor	ALL	20	Ongoing
Jan Broucinek	NOC/SOC Manager	ALL	20	Ongoing
Elias Leslie	CISO, Incident Response security engineer	ALL	15	Ongoing

Key Personnel Organizational Chart





TAB 4: Firm and Key Personnel's Experience

Business Description and Location

Network People is a full-service IT Service Provider offering IT Management, Cyber Security Remediation and Prevention, and Project Management services for the last 25 years in the Tampa Bay area. Our administrative offices moved seven years ago (from Largo to our current location in Clearwater near the corner of US Highway 19 and Ulmerton) to accommodate the growing team and technology solutions.

Network People, Inc. is a Woman Owned Small Business with the majority ownership held by CEO, Kelly Freeman.

Three divisions: IT Management and Project Team, Cyber Security, and Digital Media.

IT Services and Support: Our IT Management and Cyber Security Divisions provide comprehensive IT and cyber security services which include:

- Complete monitoring and management of servers
- Remote and on-site management and support of desktops
- Managed security detection and response
- Advanced security monitoring
- Firewall management and protection
- Compliance
- Disaster recovery
- Help Desk
- Endpoint Detection and Response
- Proactive maintenance

Cyber Security: Our Security Division provides Managed Security services to companies in Florida and the northeast United States. Our Security Incident Response team, which responds to cyber security breaches, has significant experience working on cases throughout North America and partners with clients of Lloyds of London.


Executive Business and IT Consulting: Along with our managed IT and cyber security services, our executive leaders offer senior level consulting services to business leaders for strategic business, technology, and security planning.

Digital Media: Network People offers Custom Website Design, Video Production, Content Development, and Digital Marketing services.

Network People understands the importance of attracting and keeping good talent. The organization has experienced compounding double digit growth the last 11 years (Covid year being the only exception) and has successfully served clients in the Tampa Bay area and beyond for 27 years since owner/founder Nate Freeman started Network People. The current customer satisfaction score is 98%. Success is not an accident. It requires excellent people who are the right culture fit who are dynamite communicators, love computers, and love to learn. But people are only as good as the training and systems that support them. The secret sauce at Network People is bullet proof systems and detailed training the holds people accountable to their best performance. Great people beget more great people. A team of 22 including an inhouse human resources expert enables the right growth and a constant pipeline of new and experienced talent. After 27 years, we know that IT technicians and engineers need more than just a good company and good pay to stick around. They want to know they are making a difference and that difference comes from working throughout each day side-by-side with intelligent people they respect and from which they continue to learn skills.

Similar Municipal and Project Services

Network People has managed the IT services of The Town of Belleair for 13 years, The City of Madeira Beach for 10 years, and the Pasco County Economic Development Council for 26 years.


Role	Team Member	Years w/ NPI	Years of Experience
President	 Nate Freeman	27	29 years Technology Leadership

Responsibilities:

Co-owner and founder, Nate Freeman, built Network People from the ground up. He is the sales team manager, works with clients, and leads the company.

Education/Certifications:

- Leader in Evolve Owner's peer group (2011-present)
- CIO Leadership Training (2021)
- Cybersecurity Fundamentals (2020)
- CISSP (2015)
- CNA (2005)
- MCSE (1997)
- B.S., Business Economics – Willamette Univ. (1992)

Role	Team Member	Years w/ NPI	Years of Experience
Chief Operating Officer	 Hunt Brand	5	31 years Technology Leadership


Responsibilities: Oversees daily operations of IT Management and Project Division including managing Director of Service, Director of Technology, and Project Manager. Security Division Business Resumption Manager.

Experience:

- Senior Director Digital Network Systems, Outcome Health/Accent Health (11 years)
- IT Manager, Franklin Templeton (9 years)
- Senior Consultant, Origin Technology (1 year – office closed)
- Senior Consultant, Neal Laboratories, Inc. at Chemical Bank (2 years)
- Director of Research and Development, Precision Systems (6 years)
- Mayor, City of Belleair Bluffs (2 years)

Education/Certifications:

- B.S., Computer Systems - Florida Atlantic University (1984)
- Cybersecurity Fundamentals for Engineers - ConnectWise (April, 2020)
- Member in Evolve Owner's peer group (2021-present), B.S

Role	Team Member	Years w/ NPI	Years of Experience
Director of Service	 Chris Hansen	11	11 years IT and Leadership

Responsibilities & Areas of Expertise: Directs and manages service team and ticket resolution; Identifies correct technical solutions for client tickets. Chris has extensive experience in the areas of networking, Windows Server and Desktop support, and Backup/Disaster Recovery. He primarily works with supporting customers directly with service issues and assisting other team members in technical training.

Experience:

- Current Service Manager, Network People
- Service Team Lead, Network People
- Engineer, Network People
- Project Manager, Network People
- Technician, Network People
- Member of ConnectWise Evolve Service Executive peer group program

Role	Team Member	Years w/ NPI	Years of Experience
Chief Information Security Officer	 Elias Leslie	16	20 years IT and Technology Leadership


Responsibilities & Areas of Expertise: Elias oversees our Security Division. Advises clients on IT security planning and strategy; Offensive and defensive security; Leads Incident Response Management; Forensics; Programming; Database Design and Admin; Security solution research and development; Automation Design and Admin; Linux and Window; Virtual /Cloud Architecture and Management.

Prior Experience:

- Director of IT Security
- Director of IT
- IT Engineer
- IT Specialist

Certifications:

- OSCP; CCNA; GSEC; MCP; A+; IPTX; Citrix XenAPP; SonicWall; Datto

Role	Team Member	Years w/ NPI	Years of Experience
Chief Technology Officer	 Joe Somerville	11	11 years IT and Technology Leadership

Responsibilities: Every morning our CTO performs a daily network health check for our clients.

Collaborates with the appropriate departments to develop and maintain a technology plan that supports customer needs. Assists with vCIO meetings. Joe maintains vendor relationships, authorizes new product development, and assists with internal and client processes for all departments. Develops policy and process and procedures to ensure consistent high-quality service.


Prior Experience:

- Systems Engineer, Network People
- Service Manager, Network People
- Development Manager, Network People

Areas of Expertise: Apple products; Integrations (various vendors); Backend systems; Application Champion for multiple critical system/operational applications and vendor applications. Policy development; Process and Tool development.

Education/Certifications:

- A.S., IT Security - St. Petersburg College
- Apple OS/iOS; Apple Works; Datto; LionGard Roar Certifications

Role	Team Member	Years w/ NPI	Years of Experience
Director of Technology	 Corey Joy	18	22 years IT and Technology Leadership


Responsibilities: Lead engineer on implementations for new servers and network infrastructure roll outs. Handles level 3 escalations from Service Team. As vCIO, works with clients to help them strategically think through their IT infrastructure, so that IT becomes a driving force to growing the company.

Experience:

- Senior Engineer, Network People
- Network Engineer, Law Office Technology
- IT Specialist, Xray Duplication Company

Education/Certifications:

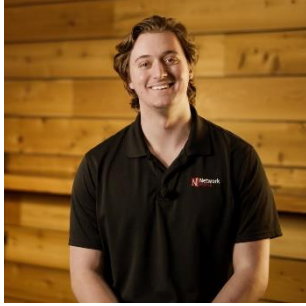
- MCSE; MCSA; CISSP Certifications
- Ongoing CE hours to maintain certifications
- B.S., Church Ministries - Liberty University (1992)

Role	Team Member	Years w/ NPI	Years of Experience
Security Engineer/ Senior Engineer	 Jan Broucinek	2	30 years IT and Technology Leadership

Responsibilities & Areas of Expertise: Primary role, Security Engineer in Security Division working on Incident Response. When not actively engaged in an IR case, Jan assists with service tickets for our clients. He is a dedicated professional with experience in nearly every aspect of computing. He brings to the table decades of invaluable experience with a myriad of operating systems and networking technologies. Whether it is patching a security hole, writing a firewall rule, altering routing parameters, or fixing issues, Jan does it quickly and efficiently. A primary role that he fills at Network People is to work with the team to investigate and remediate any potential security holes, issues, or incidents that may arise.

Prior Experience:


- Infrastructure/Telecom Manager, Arthur Rutenberg Homes
- System Operator/Computer Technician, Arthur Rutenberg Homes
- Network Coordinator, Corning Clinical Laboratories
- Computer Support Technician

Role	Team Member	Years w/ NPI	Years of Experience
Service Supervisor	 Ryan Blank	6	6 years Information Technology

Responsibilities & Areas of Expertise: Ryan coordinates Help Desk requests making sure the client service tickets are processed and get to the right technician or engineer. He has a broad understanding of our clients on both a micro and macro level which allows him to provide the service needed to resolve issues.

Experience:

- Service Supervisor, Network People
- Service Dispatcher, Network People
- ConnectWise Evolve Peer Groups

Role	Team Member	Years w/ NPI	Years of Experience
Accounting and Purchasing Manager	 Kim Mark	16	16 years IT Accounting/Purchasing

Responsibilities: Work with clients and vendor on procurement; Microsoft Licensing; Account Management; A/R.



TAB 5: Proposal & Approach to Handling of Potential Projects

In TAB 5 there is three sections:

1. Overview of proposal and project for Town of Kenneth City
2. Proposal
3. Service descriptions (which provide greater detail to items on the proposal)

SECTION 1: Overview of Proposal and Project for Town of Kenneth City

In this proposal, Network People will Manage the IT assets and provide dedicated support for end users for technology issues and provide CJIS certified engineers to assist the police department.

Price: \$5,161 per month for Active-IT Managed Agreement

Term: 3-year contract

Punchlist of Services Included in this Active IT Managed Proposal:

Hardware and Software Support

1. Technical support to maintain and/or repair computers, routers, printers, and any other components of the technical infrastructure. An explicit service level (SLA) is required.
2. Maintain an equipment inventory and schedule equipment maintenance and replacement, approved and reviewed periodically by the Town.
3. Continuously monitor servers and network equipment operation and throughput. On-site support when required.

System Maintenance and Management

4. Maintain operating systems by providing timely patches, updates, and upgrades, on servers, personal computers, and network-attached devices, planned to minimize operational impact.
5. Monitor system operation and proactively respond to outages, capacity, and/or connectivity problems.
6. Maintain inventory of equipment and system software, including end- of-life and planned replacement.

Infrastructure Support

7. Provide complete and reliable data and system backups.
8. Disaster recovery planning, testing, and support.
9. Monitor the capacity and performance of servers.
10. Monitor the capacity and performance of servers.
11. Monitor internal and external network activity and identify bottlenecks.
12. Standards-based configuration management that maintains an inventory of configuration items. (i.e., firewall rules, service account credentials, key pairs, network configuration, licenses, etc.)
13. Consult and design future cloud-only infrastructure

End User Support

14. Manage end-user user-reported group and permissions, multi-factor authentication, and terminations.
15. Telephone support for user-reported system problems. Please describe your hours of operation and what hours primary support personnel are working.
16. Helpdesk support for routine issues including password reset, permission issues, personal computer configuration.
17. User on-boarding includes installing system images and setting permission on person computer deployments.

Software Management and Support

18. Software Management and Support
19. Maintain software inventory, assignment and license records.
20. Deploy application software updates and upgrades.
21. Monitor application software deployed on personal computers and servers.
22. Maintain Exchange Services
23. Cybersecurity Support
24. Anti-virus, anti-spam, patch management.
25. Firewall management.
26. Backup monitoring
27. Password policies and enforcement.
28. Office 365 mail message encryption.
29. Maintain and enforce multi-factor authentication (MFA).
30. Periodic Monthly security scans.
31. Malware filtering.
32. Intrusion detection/prevention (describe in full).

NGFWs means combatting growing security challenges by migrating away from traditional firewalls that focus only on stateful packet inspection (SPI). Next-generation firewalls have transformed network security by providing much more robust protection against emerging threats. In addition to traditional firewall features, NGFWs feature a tightly integrated intrusion prevention system (IPS), real-time decryption and inspection of TLS/SSL sessions, and full control and visualization of application traffic as it crosses the network (more details provided upon request).

33. Advanced email security (anti-phish protection).
34. End-user security training.
35. Employee policy guidance.

SLA: Response Time (Priority) for Service Requests are as follows:

Critical: Server or Network Down – 15 min (Respond) / 4 hr (Solve)

High Priority: Computer or AV down – 1 hr (Respond) / 6 hr (Solve)

Tier 1: Workstation issue or Printer down- 1 hr (Respond) / 32 hr (Solve)

After Hours: 4hr (Respond) / 16 hr (Solve)

Project Methodology:

Included in this proposal with the onboarding fee is the project for doing the following:

1. Assess: A full review of the existing IT systems, software, and security to ensure that the IT systems align with the business objectives.
2. Strategize: Document the existing IT issues and develop a plan to improve, fix gaps or replace IT infrastructure.

Future projects will be managed and delivered by Network People at an hourly rate of \$140/hour and will be quoted ahead of time according to the specifications requested by Town of Kenneth City.

SECTION 2: Proposal



We have prepared a proposal for you.

Managed Agreement

Quote # 000833
Version 1

Prepared for:

Town of Kenneth City

Rob Duncan
rob@imaginethatperformance.com

Prepared by:

NP - Clearwater Office

Nate Freeman
N.Freeman@NetworkPeople.com

Support Products

Description	Recurring	Qty	Ext. Recurring
Managed Active-IT User Unlimited management and helpdesk support for a user (Onsite & Remote).	\$65.00	40	\$2,600.00
Cyber Security Training End user cyber security training with monthly updates and customer portal to provide record for compliance.	\$4.50	40	\$180.00
Virtual Server Support Full monitoring and management of a virtual server.	\$200.00	3	\$600.00
Managed Environment Package	\$350.00	1	\$350.00
Customized Client Dashboard Provides a real-time digital report on the management of your IT.		1	
Gateway Security for Firewall Network People engineers manage the firewall and daily review the best settings and configurations and latest software (Firmware) to tune the firewall.		2	
Unified Alerting, Documentation Management Alerts to system compliance issues and resolves to prevent downtime.		1	
Server Room (NOC) Management Maintain, configure, and support equipment in server room.		2	
For detailed descriptions see NetworkPeople.com/Service-Descriptions			

Monthly Subtotal: \$3,730.00

Service Tool Licenses- PC & Server

Description	Recurring	Qty	Ext. Recurring
Remote Management Tool Proactively monitors devices and alerts Network People to prevent downtime.	\$1.00	43	\$43.00
3rd Party Application Updates Maintains proper updates to network computers and servers to protect from hackers.	\$1.00	43	\$43.00
Managed Endpoint SOC Protection Advanced endpoint protection with MDR and 24X7 SOC.	\$7.00	43	\$301.00
Advanced Security Monitoring Proactive, persistent threat protection.	\$5.00	43	\$215.00

Service Tool Licenses- PC & Server

Description	Recurring	Qty	Ext. Recurring
Privileged Access Management A system to stop hackers from remotely escalating permissions.	\$3.00	43	\$129.00
For detailed descriptions see NetworkPeople.com/Service-Descriptions			

Monthly Subtotal: \$731.00

Add-On Products / Services

Description	Recurring	Qty	Ext. Recurring
Email Security Filtering for Business with Encryption Email Fraud Defense with encryption.	\$5.00	40	\$200.00
For detailed descriptions see NetworkPeople.com/Service-Descriptions			

Monthly Subtotal: \$200.00

Managed Security

Description	Recurring	Qty	Ext. Recurring
Security Consulting- 2 hours per month Services Provided 2 hours of security engineer labor included each month* Managed Incident response Vulnerability scanning Alert review and recommendation Remediation direction and assistance CISO consulting Prioritize risk Detect and review indications of compromise *In addition to monitoring and management services, security engineer labor hours will be used for any of the services mentioned above or not mentioned (i.e. can be used for deployment of new security tools or to assist with security related projects) or for emergency services as advised. If all 2 hours are used in a given month and additional service is needed from security engineers, the time will be billed at an hourly rate of \$250 per hour and is tracked to the exact minute (i.e. no rounding up of time). At the end of the month, an invoice will be sent for the accumulated time spent over the 2 hours included in the agreement for that month. No extra time will be billed by security engineers without authorization. Features: Prevent- <ul style="list-style-type: none"> Secure servers & workstations by removing local Admin rights without frustrating end users Manage privilege approval without jeopardizing productivity Detect- <ul style="list-style-type: none"> Highlight external and internal vulnerabilities to tighten your defenses Enable earlier detection of potential ransomware incidents Expose attackers who abuse legitimate Windows applications and processes to bypass other security systems and establish persistence Analyze- <ul style="list-style-type: none"> Review incident reports that combine automated intelligence with human expertise to understand the scope and severity of potential threats Track incidents and review ongoing investigations to prioritize remediation Respond- <ul style="list-style-type: none"> Manage ongoing incidents and prioritize recovery Prevent hackers from dwelling in your protected environments with step by step guidelines to harden your security and reduce future risk 	\$500.00	1	\$500.00

Monthly Subtotal: \$500.00

Onboarding Project

Description		Price	Qty	Ext. Price
Onboarding	<p>Upfront onboarding fees</p> <p>Onboarding in this project will include a Network Discovery at no extra cost that will provide answers to the following:</p> <ol style="list-style-type: none"> 1. Run a security assessment of the current environment and produce a report with recommendations for Town of Kenneth City to review. 2. Assess: A full review of the existing IT systems, software, and security to ensure that the IT systems align with the business objectives. 3. Strategize: Document the existing IT issues and develop a plan to improve, fix gaps or replace IT infrastructure. <p>Proceed with three phases to onboarding:</p> <ul style="list-style-type: none"> • Phase 1: Project Setup and Client Communication. NPI customizes onboarding process where needed, establishes timelines, schedules meetings and onsite work with client. • Phase 2: Documentation and Environment Setup. This includes mapping the network and site, cataloging, tool provisioning (including software installation), and making sure tools are reporting back to NPI and secure and meeting with client to establish service expectations and discussing communication, ticketing, and customer service feedback processes. • Phase 3: Onboarding Review and Onboarding Client Meeting. NPI leadership audits onboarding process making sure everything is complete, and then shares any issues identified during onboarding with client. During the onboarding phase, if there are additional items that need support or management under this agreement, they will be discussed during phase 3 and scheduled at the end of the onboarding phase. <p>Onboarding does not include the following: Migration of data, email, database, or phones; full NOC cleanup, new NOC hardware installs, or new workstation installs.</p>	\$10,322.00	1	\$10,322.00
Subtotal:				\$10,322.00

Managed Agreement

Quote Information:

Quote #: 000833

Version: 1

Delivery Date: 01/11/2023

Expiration Date: 01/28/2023

Prepared for:

Town of Kenneth City

6000 54th Ave North

Kenneth City, FL 33709

Rob Duncan

(727) 498-8948

rob@imaginethatperformance.com

Prepared by:



NP - Clearwater Office

Nate Freeman

727-446-4564

Fax 7274460865

N.Freeman@NetworkPeople.com

Quote Summary

Description	Amount
Onboarding Project	\$10,322.00

Total: \$10,322.00

Monthly Expenses Summary

Description	Amount
Support Products	\$3,730.00
Service Tool Licenses- PC & Server	\$731.00
Add-On Products / Services	\$200.00
Managed Security	\$500.00

Monthly Total: \$5,161.00

Payment Options

Description	Payments	Interval	Amount
Term Options			
3 Year agreement with one time onboarding project fee (listed above)	36	Monthly	\$5,161.00

Summary of Selected Payment Options

Description	Amount
Term Options: 3 Year agreement with one time onboarding project fee (listed above)	
Selected Recurring Payment	\$5,161.00

Please see website below for terms and conditions of the agreement:

<https://www.networkpeople.com/terms-2023/>

<https://www.networkpeople.com/service-descriptions>

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

NP - Clearwater Office

Town of Kenneth City

Signature:

Name:

Nate Freeman

Title:

President

Date:

01/11/2023

Signature:

Name:

Rob Duncan

Date:

SECTION 3: Service Descriptions

Managed Active-IT User

Unlimited management and helpdesk support for a user (Onsite & Remote). During normal business hours Network People technician repairs desktop/laptop, verifies monitoring and management of desktop(s) is done correctly and successfully. This includes antivirus, anti-malware, system checks, alerts, hard drive maintenance, specific scripted repairs of known issues, ticket creation and closure. If Network People detects an issue with any of the above, a ticket is created notifying client and a technician is dispatched to perform the necessary service according to the SLA to restore normal functionality. If ticket requires repair to be done onsite, the technician will go onsite. All the following repairs will be performed under the "unlimited" coverage. *Replace or repair hardware (actual hardware part must be purchased by client) *Conference with vendor to get warranty repair that client deserves *Restore deleted files (requires backup server) *Provide training, advice, troubleshooting, and general user support (Management + Helpdesk + Security + Compliance + Proactive Maintenance + Disaster Recovery + Business Continuity)

Cyber Security Training

Your best assets are also your greatest security risk. Human error is the main cause of data and security breaches. At Network People, we've seen this firsthand. That's why we are now providing ongoing security training for your employees that is tailored to the security threats and risks they face daily. This includes everything from email phishing scams to what to do if they think there's been a security breach.

Security Awareness Training. It should be fun! The platform trains your employees with short, memorable security awareness stories. Our security awareness training content is fun, memorable, and will have your employees begging you to watch the next episode!

Choose from a variety of fresh new training content, episodes, security awareness downloads, phishing simulations, and more.

Phishing Training for Employees. Phishing awareness training for employees is finally fun with Curricula. Level-up your phishing tests with an exciting new gamified experience you and your employees will love.

Reporting. Our executive summary reports highlight your program at a glance, and detailed reports help you zoom in for compliance audits and more granular views that Compliance Auditors Will Love!

Get a snapshot all of your evidence and online training records in seconds. Reporting will demonstrate compliance of your entire security awareness training program.

Virtual Server Support

Daily monitoring and management of server and repair when needed to keep your network and team up and running. Network People engineers perform daily health checks before business hours. This includes runtime and stability, backed, critical errors. Then engineers verify additional health and security checks through monitoring and management of antivirus, anti-malware, system checks, alerts, hard drive maintenance, specific scripted repairs of known issues, ticket creation and closure. If an issue is detected, a ticket is created notifying client and an engineer is dispatched to perform the necessary service according to the SLA to restore normal functionality. If ticket requires repair to be done onsite, the engineer will go onsite. All the following repairs will be performed under the "unlimited" coverage of the server at no extra charge. Examples of such repairs include: *Fix Active Directory (AD) and Group Policy Objects (GPO) issues *Replace or repair hardware (actual hardware part must be purchased by client) *Conference with vendor to get warranty repair that client deserves *Restore data on hard drive or restore entire server (requires backup server) *Provide training, advice, troubleshooting, and general user support (Management + Helpdesk + Security + Compliance + Proactive Maintenance + Disaster Recovery + Business Continuity)

Managed Environment Package

Customized Client Dashboard

Provides a real-time digital report on how your network, resources, and IT management are delivering value to your organization. This tool pulls information from multiple systems that monitor and protect your network as well as gathers data to help the business leader make decisions about technology, resources, and budgeting. It compiles it all into one easy to use and understand set of graphs and tables on one dashboard. (Strategy + Accountability + Monitoring)

Gateway Security for Firewall

Daily firewall management for prevention and detection against threat actors/hackers. Network People engineers manage the firewall and daily review the best settings and configurations and latest software (Firmware) to tune the firewall to provide the best prevention and detection against threat actors/hackers. (Security + Compliance + Monitoring + Proactive Maintenance + Management)

Unified Alerting, Documentation Management

Alerts to system compliance issues and resolves them which prevents downtime. Network People combines a powerful set of tools into a unified control panel to provide best in class alerting, documentation, inventory, and change management. Information about hardware and software is instantly gathered and documented. If the information shows that a system is out of compliance an alert is created. It also proactively identifies and resolves changes through these automated alerts and prevents downtime. Engineers can quickly evaluate the system using automated security, compliance, and network configuration alerts. The impact: The business can worry less because misconfigurations or security compliance issues are identified and alerted upon. Troubleshooting is easier because the history of the machine is recorded which makes it possible for engineers to go back in time to figure out what change caused the issue. (Disaster Recovery + Management + Monitoring + Proactive Maintenance + Security + Compliance)

Server Room (NOC) Management

Maintain, configure, and support equipment in server room. Equipment includes rack, uninterruptable power supply (UPS), switch, firewall. *Labor to replace or repair hardware (actual hardware part must be purchased by client) *Conference with vendor to get warranty repair that client deserves *Fix normal, high, and critical issues (Disaster Recovery + Management + Monitoring + Proactive Maintenance + Security + Compliance + Disaster Recovery + Business Continuity + Helpdesk)

Remote Management Tool

A monitoring and management tool that saves time and money by giving NP engineers the ability to securely remote into the machine with the user's permission and diagnose and solve the problem or provide user training if needed. IT allows Network People engineers to have a full team of resources, knowledge, and tools to identify and solve problems. This includes providing information so in depth about every computer and server on the network that our engineers have real time information about the firmware of the bios, the version of the operating system, all the software installed on system and their versions, technical information about setup of the computer, all the drivers, data, and much more. In addition, Network People has programmed custom scripts to identify issues automatically and resolve those issues without any user involvement. This saves you time and money. These custom scripts are continuously improved by watching for problems in the hundreds of networks that we manage, which helps us to identify and proactively prevent problems on your network. (Security + Monitoring + Compliance + Management + Proactive Maintenance)

3rd Party Application Updates

Maintains proper updates to network computers and servers to protect from hackers. Statistics show that as high as 97% of malicious code would be prevented from impacting computers and servers if they were

properly and regularly updated. This tool and service allows your network computers and servers to maintain the proper updates both in Microsoft operating systems as well as third party applications. (Security + Compliance + Management + Proactive Maintenance)

Managed Endpoint SOC Protection

Advanced endpoint detection and protection combined with SOC-based response and remediation services. On-demand security operations. Always-on threat coverage. Next-gen threat detection and remediation. *Protection: Deliver complete endpoint protection and monitoring. Out static artificial intelligence (AI) prevents attacks before they start by monitoring and analyzing client IT environments. *Threat detection: Behavioral AI constantly monitors and maps each running process for incongruous behaviors and recognizes many thousands of virus and malware attack variants, including cryptomining attacks, as well as the root causes of these malicious behaviors by quickly identifying and diagnosing corrupt source processes and system settings. *Response and remediation: When malicious behavior is detected, Managed Endpoint will activate remediation steps including scrubbing the system of any remnant of an attack, such as malicious processes or registry keys, and performing system rollback, if required, to restore system and data access. *Managed detection and response (MDR): Implement advanced operations without the need for in-house security expertise. *Next-gen endpoint security: Provides unique malware detection and remediation technology. This solution incorporates innovative prevention technology, providing visibility into the root causes and origins of the threat, reversing the malicious operations of ransomware and remediating them at an agile speed, when needed. (Security + Monitoring + Compliance + Management + Proactive Maintenance + Accountability)

Advanced Security Monitoring

Proactive, persistent threat protection for your network that identifies your vulnerabilities and allows earlier detection of ransomware activity. This advanced security detection delivers: Vulnerability scanning, alert review and recommendations, remediation direction, detection and review of indications of compromise through ongoing scanning and monitoring for vulnerabilities. Network People engineers use state-of-the-art security tools that detect indications of compromise (IOC) on computers or servers in the network. When new or greater risks are identified, Network People alerts you. This security monitoring: • Highlights external and internal vulnerabilities to tighten your defenses • Enables earlier detection of potential ransomware incidents • Exposes attackers who abuse legitimate Windows applications and processes to bypass other security systems and establish persistence • Reviews incident reports that combine automated intelligence with human expertise to understand the scope and severity of potential threats • Prevents hackers from dwelling in your protected environments with step-by-step guidelines to harden your security and reduce future risk (Security + Monitoring + Compliance + Management + Proactive Maintenance + Accountability)

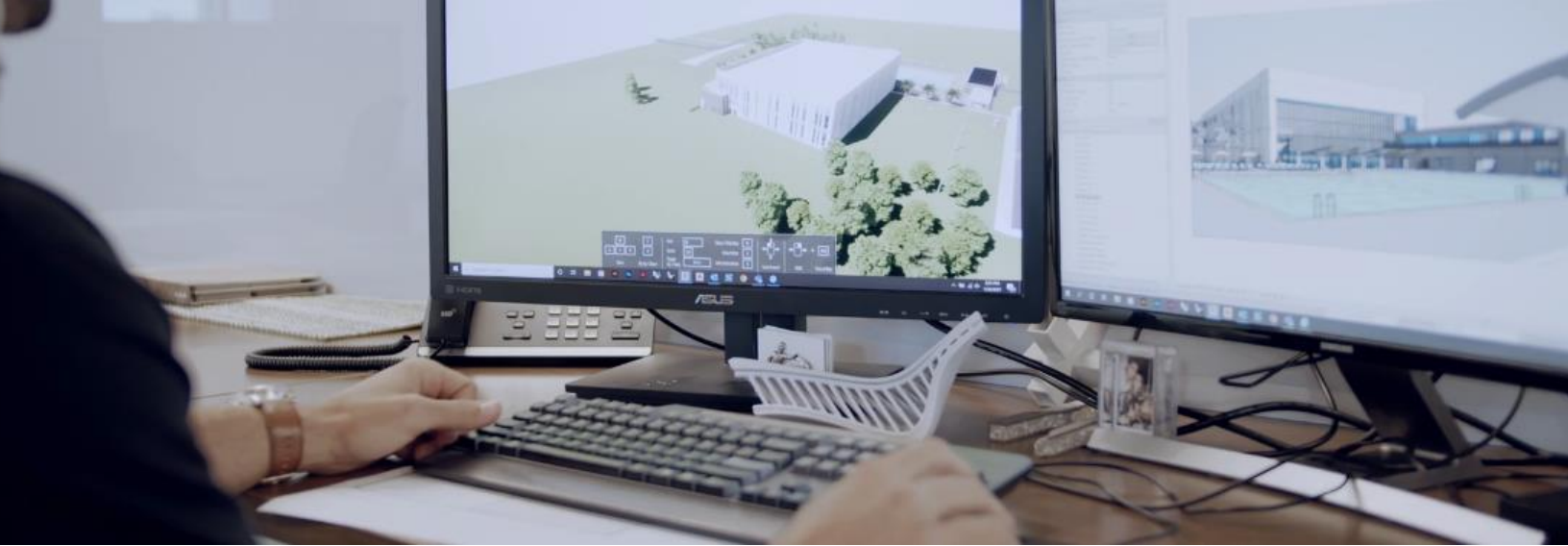
Privileged Access Management

A system to stop hackers from remotely escalating permissions on the desktops and installing malicious code or ransomware or pivoting to another computer or server on the network. It allows users to escalate permissions to install applications or printers but do so in a secure approach that doesn't leave the system vulnerable to outside breaches. (Security + Monitoring + Compliance + Management + Helpdesk)

Email Security Filtering for Business with Encryption

Email Fraud Defense protects your employees, customers, and business partners from cyber criminals who spoof trusted email domains. It makes email authentication easy and reliable, so you can stop email fraud before it reaches the inbox. It blocks socially engineered attacks such as business email compromise and consumer phishing and automatically adjusts to new vectors

of attacks created by criminals. Simplify email authentication without blocking legitimate email. Provides: email antivirus, spam filtering, reporting, content filtering, outbound filtering, imposter email protection, and data loss prevention. Also includes Email encryption, attachment defense (sandboxing), and social media account protection. (Monitoring + Security + Business Continuity + Proactive Maintenance + Management + Compliance + Helpdesk)



TAB 6: References



Town of Belleair – Local Government

Name: **Kathrine Bleakly**

Position: **Town Manager**

Entity: **Town of Belleair**

Address: **Belleair Town Hall 901 Ponce de Leon Boulevard**

Telephone: **727-588-3769**

Facsimile Number: **N/A**

E-Mail Address: **Kbleakly@townofbelleair.net**

Contract Date(s) and Value: **2010 -present \$7,120.12 per month**

Description of Project/Work: **New Server Project**

Total cost of the work, estimated and actual: **Estimated N/A, Actual \$21,792.3**



City of Madeira Beach – Local Government

Name: **Robin Gomez**

Position: **Town Manager**

Entity: **City of Madeira Beach**

Address: **300 Municipal Drive Madeira Beach, FL 33708**

Telephone: **727-588-3769**

Facsimile Number: **727-399-1131**

E-Mail Address: **rgomez@madeirabeachfl.gov**

Contract Date(s) and Value: **2013 - present \$12,412 per month**

Description of Project/Work: **Cloud migration and full site hardware deployment**

Total cost of the work, estimated and actual: ***Estimated \$29,500, Actual \$156,639***



PASCO EDC
NORTH TAMPA BAY, FLORIDA

PASCO Economic Development Council – Economic Development Organization

Name: **Suzanne Renczkowski**

Position: **Director of Operations**

Entity: **PASCO Economic Development Council**

Address: **16506 Pointe Village Drive, Suite 107 Lutz, FL 33558**

Telephone: **888-60-72726**

Facsimile Number: **N/A**

E-Mail Address: **suzanne@pascoedc.com**

Contract Date(s) and Value: **1997-present \$2,349.90 per month**

Description of Project/Work: **Azure Server Migration**

Total cost of the work, estimated and actual: Estimated **N/A**, Actual **\$2,540**



TAB 7: Proof of Existing Insurance

Worker's Comp/Employer's Liability/Commercial General Liability

Carrier: Valley Forge/Transportation Insurance Company (part of CNA Companies)

Contact: Missy Bonds at Condon Meek Insurance

1180 Ponce De Leon Blvd Suite #501 Clearwater, FL 33756

727-674-6008

Missy@MeekAgency.com

Professional Liability (E&O)

Carrier: Hiscox Insurance Company

Contact: Hiscox Insurance Company (no specific contact)

520 Madison Avenue, 32nd Floor, New York, New York 10022

888-202-3007 (customer assistance; no email; contact via phone)

Auto Liability Insurance

Carrier: State Farm

Contact: Paul Batarseh at State Farm/Roy Hooker IV Agency

17961 Hunting Bow Circle, Suite 101, Lutz, FL 33558

813-920-5141

paul.batarseh.fgje@statefarm.com



TAB 8: Litigation

There is no previous or pending litigation(s), investigation(s), either civil or criminal, involving a government agency, or which may affect the performance of the services to be rendered.



TAB 9: Attached Forms

SECTION V

CONSULTANT'S INFORMATION

Consultant's Name: Nate Freeman

Consultant's Legal Counsel: Marvin Guthrie, P. A.

Consultant's Mailing Address: 13075 Us Highway 19 N, Clearwater, FL 33764

Consultant's Physical Address: 13075 Us Highway 19 N, Clearwater, FL 33764

Consultant's Telephone No.: 727-446-4564

Consultant's E-mail Address: N.Freeman@networkpeople.com

If a corporation, please provide the following

Federal Tax I.D. Number

59-3369083

A list of the corporate officers (names, addresses)

Corporate Officers (names, addresses)

Title CEO, Secretary, Vice President

FREEMAN, KELLY C

13 Sunset Bay Drive
BELLEAIR, FL 33756

Title President

FREEMAN, NATHAN S

13 Sunset Bay Drive
BELLEAIR, FL 33756

SECTION VI

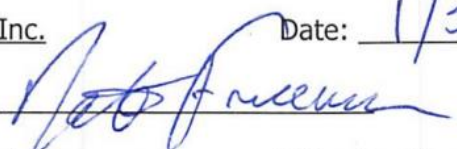
FORMS

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FORM 1

PROPOSAL CHECKLIST

- ✓ Form 1: Proposal Checklist
- ✓ Form 2: Certification
- ✓ Form 3: Company Qualifications Questionnaire
- ✓ Form 4: Certificate of Authority (Complete the appropriate form)
 - ✓ Form 4A: Certificate of Authority (for Corporations or Partnerships)
 - ✓ Form 4B: Certificate of Authority (for Individuals)
- ✓ Form 5: Acknowledgment of Addenda
- ✓ Form 6: Single Execution Affidavit
- ✓ Form 7: Certification for Disclosure of Lobbying Activities on Federal Aid Contracts (Compliance with 49 CFR, §20.100(b))
- ✓ Form 8: Dispute Disclosure
- ✓ Form 9: Key Staff and Proposed Subcontractors
- ✓ Form 10: Reference Letters
- ✓ Form 11: E-Verify Affidavit
- ✓ Form 12: IRS Form W-9
- ✓ Form 13: Proof of Required Insurance
- ✓ Form 14: Bid Security/Bid Bond (unless waived)
- ✓ Form 15: Performance Bond & Payment Bond (unless waived)
- ✓ Form 16: Sworn Statement regarding Public Entities Crimes
- ✓ Form 17: Americans with Disabilities Act Non-Discrimination Statement,
- ✓ Form 18: Certification Regarding Debarment, Suspension, and Other Responsibility Matters Primary Covered Transactions

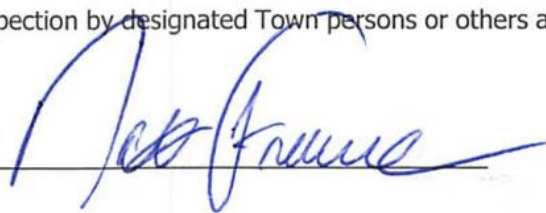
Firm: Network People Inc.Date: 1/3/23Authorized Signature: Print or Type Name: Nate FreemanTitle: President

FORM 2

CERTIFICATION

1. I/We understand, acknowledge, and agree that the Town of Kenneth City shall not be responsible for reimbursement of any costs incurred in the preparation of this proposal.
2. I/We understand, acknowledge, and agree that the Town Council may reject this proposal, in whole or in part, out-of-hand, for no reason, and that any such rejection will result in no obligation whatsoever on the part of the Town of Kenneth City or any of its employees and officials.
3. I/We understand, acknowledge, and agree that the Town Council reserves the right to reject all proposals and to accept any offer received, whether the offer is the lowest price offer received.
4. I/We understand, acknowledge, and agree that any contract awarded herein shall not entitle the successful proposer to perform work for the Town of Kenneth City on an exclusive basis.
5. I/We understand, acknowledge, and agree that the Town Council will require, as a condition of any contract awarded under this RFP, that the proposer shall provide proof of insurance in amounts acceptable to the Town. If selected for the award of a contract under this RFP, I/We agree to provide to the Town Council proof of insurance in the form and amounts satisfactory to it.
6. I/We understand, acknowledge, and agree that this RFP and the selected Firm's proposal may, by reference, become a part of any formal Contract between the candidate chosen and the Town resulting from this solicitation.
7. I/We understand, acknowledge, and agree that the Professional(s) shall provide professional managed IT services in accordance with this RFP, as they may be amended from time to time.
8. I/We understand, acknowledge, and agree that the Town Manager will be responsible for monitoring the day-to-day services of the IT Professional(s). The Professional(s) shall promptly report any conditions, transactions, occurrences, events, situations, or circumstances encountered who would impede or impair the proper conduct of the services provided.
9. I/We understand, acknowledge, and agree that all proposals submitted shall become public record upon opening the sealed envelope in which the Firm's proposal is submitted.
10. I/We understand, acknowledge, and agree that if selected, the Candidate will be required to keep complete records of its business and operations under and in connection with the contracted services. All such records shall be made available for inspection by designated Town persons or others as the Town might require.

Signature of Authorized Representative: _____



ACKNOWLEDGMENT

State of Florida
County of Pinellas

The foregoing instrument was acknowledged before me by means of ✓ physical presence or online notarization, this third day of January, 2023, by Nate Freeman

(name of person) as President (type of authority) for Network People
_____(name of party on behalf of whom instrument is executed).

Torie Hesson

Notary Public (Print, Stamp, or Type as Commissioned)

☒ Personally known to me; or
____ Produced identification (Type of Identification: _____)
____ Did take an oath; or
____ Did not take an oath



FORM 3

COMPANY QUALIFICATIONS QUESTIONNAIRE

Please complete this Company Qualifications Questionnaire. By completing this form and submitting a response to the solicitation, you certify that any and all information contained in the Response is true, that your response to the RFP is made without prior understanding, agreement, or connections with any corporation, firm or person submitting a response to the RFP for the same materials, supplies, equipment, or services, is in all respects fair and without collusion or fraud, that you agree to abide by all terms and conditions of the solicitation, and certify that you are authorized to sign for the Respondent's firm. Some responses may require the inclusion of separate attachments. Separate attachments should be as concise as possible, while including the requested information. In no event should the total page count of all attachments to this Form exceed five (5) pages. Some information may not be applicable; in such instances, please insert "N/A".

Network People Inc.

Firm Name

13075 US Hwy 19 N, Clearwater, FL 33764

Principal Business Address

727-446-4564

727-446-0865

Telephone Number Facsimile Number

N.Freeman@networkpeople.com

Email Address

59-3369083

NA

Federal I.D. No. or Social Security Number

Municipal Business Tax/Occupational License No.

FIRM HISTORY AND INFORMATION

How many years has the firm has been in business under its current name and ownership?

27 years

Please identify the Firm's document number with the Florida Division of Corporations and date the Firm registered/filed to conduct business in the State of Florida:

P96000024010

03/13/1996

Document Number Date Filed

Please identify the Firm's category with the Florida Department of Business Professional Regulation (DBPR), DBPR license number, and date licensed by DBPR: N/A

N/A

Category	License No.	Date Licensed
----------	-------------	---------------

Please indicate the type of entity form of the Firm (if other, please describe):

☐ Individual ☐ Partnership ☒ Corporation ☐ LLC ☐ LLP ☐ Other_

Please identify the Firm's primary business: IT Management and IT Security

Please identify the number of continuous years your Firm has performed its primary business: 27

Please list all professional licenses and certifications held by the Firm, its Qualifier/Principal, and any Key Staff, including any active certifications of small, minority, or disadvantaged business enterprise, and the name of the entity that issued the license or certification:

License/Certification Type	Name of Entity Issuing License or Certification	License No.	License Issuance Date
Cybersecurity Fundamentals for Engineers	ConnectWise		April, 2020
MCSE; MCSA; CISSP Certifications	Microsoft		
Apple OS/IOS, Apple Works, Datto, LionGard Roar	Apple, Datto, LionGard, and Roar		

Please identify the name, license number, and issuance date of any prior companies that pertain to your Firm:

License/Certification Type	Name of Entity Issuing License or Certification	License No.	License Issuance Date

Please identify all individuals authorized to sign for the entity, their title, and the threshold/level of their signing authority:

Authorized Signor's Name	Title	Signing Authority Threshold (All, Cost up to \$X-Amount, No Cost, Other)
Nate Freeman	President	ALL

Kelly Freeman	CEO, Secretary	ALL
Hunt Brand	COO	All Contracts
Kim Mark	Controller	All Contracts

Please identify the total number of Firm employees, managerial/administrative employees.

Total No. of Employees	23
Total No. of Managerial/Administrative Employees	7

INSURANCE INFORMATION

Please provide the following information about the Firm's insurance company:

****Please see attached****

Insurance Carrier Name
Person

Insurance Carrier Contact

Insurance Carrier Address

Telephone No.
Email

Has the Firm filed any insurance claims in the last five (5) years?
please

☒ No ☐ Yes If yes,

identify the type of claim and the amount paid out under the claim:

FIRM OWNERSHIP

Please identify all Firm owners or partners, their title, and percent of ownership:

Owner/Partner Name	Title	Ownership (%)
Kelly Freeman	CEO	51
Nate Freeman	President	49

Please identify whether any of the owners/partners identified above are owners/partners in another entity:

☒ No ☐ Yes If yes, please identify the name of the owner/partner, the other entity's name, and percent of ownership held by the stated owner/partner:

Owner/Partner Name	Other Entity Name	Ownership (%)
N/A		

RECENT CONTRACTS

Please identify the five (5) most recent contracts in which your Firm has provided services to other public entities:

Public Entity Name	Contact Person	Telephone No.	Email Address	Date Awarded
Town of Belleair	Katherine Bleakly	727-588-3769	kbleakly@townofbelleair.net	2010, 2014
City of Madeira Beach	Robin Gomez	727-580-8014	rgomez@madeirabeachfl.gov	2013
PASCO Economic Development Council	Suzanne Renczkowski	813-926-0827	suzanne@pascoedc.com	1998

By signing below, Respondent certifies that the information contained herein is complete and accurate to the best of Respondent's knowledge.

Firm: Network People Inc.

Authorized Signature: 

Date: 1/3/23

Print or Type Name: Nate Freeman

Title: President

FORM 4A
CERTIFICATE OF AUTHORITY
(Corporation/Partnership)

I HEREBY CERTIFY that a meeting of the [circle one] Board of Directors/ Partners of _____

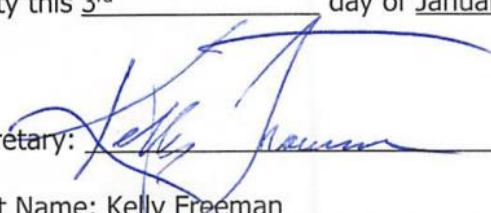
Network People, Inc.

a business existing under the laws of the State of Florida, (the "Entity") held on January 3, 2023, the following resolution was duly passed and adopted:

"RESOLVED, that, Nate Freeman, as _____
President of the Entity, be and is hereby authorized to
execute this Proposal dated January 3, 2023, on behalf of the
Entity and submit this Proposal to the Town of Kenneth City, and this
Entity and the execution of this Certificate of Authority, attested to
by the Secretary of the Corporation, and with the Entity's Seal
affixed, will be the official act and deed of this Entity."

I FURTHER CERTIFY that said resolution is now in full force and effect.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the official seal of the
Entity this 3rd day of January, 2023.

Secretary: 

Print Name: Kelly Freeman

President: 

Print Name: Nate Freeman

(Seal)



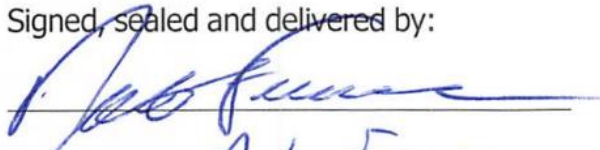
FORM 4B

FORM 4B
CERTIFICATE OF AUTHORITY
(Individual)

I, Nate Freeman ("Affiant") being first duly sworn, deposes and says:

1. I am the President
[Select and print as applicable: Owner/Partner/Officer/Representative/Agent] of:
Network People Inc.
doing business as Network People, Inc., the
Contractor that has submitted the attached Proposal.
2. I am fully informed respecting the preparation and contents of the attached Proposal and all
of the pertinent circumstances respecting such Proposal.
3. I am authorized to execute the Proposal dated 1/3/23 and
submit this Proposal to the Town of Kenneth City, and the execution of this Certificate of
Authority, attested to by a Notary Public, will be the official act and deed of this attestation.

Signed, sealed and delivered by:



Print Name: Nate Freeman Title: President

ACKNOWLEDGMENT

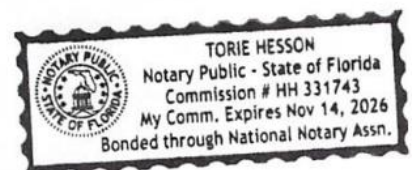
State of Florida
County of Pinellas

The foregoing instrument was acknowledged before me by means of ☒ physical presence or ☐ online
notarization, this third day of January, 2023, by Nate Freeman
(name of person) as President (type of authority) for Network People
(name of party on behalf of whom instrument is executed).



Notary Public (Print, Stamp, or Type as Commissioned)

- ☒ Personally known to me; or
☐ Produced identification (Type of Identification: _____)
☐ Did take an oath; or
☐ Did not take an oath



FORM 5

FORM 5
ACKNOWLEDGEMENT OF ADDENDA

I HEREBY ACKNOWLEDGE that I have received all of the following addenda and am informed of the contents thereof:

Addendum Numbers Received:
(Check the box next to each addendum received)

<input checked="" type="checkbox"/> Addendum 1	<input type="checkbox"/> Addendum 6
<input type="checkbox"/> Addendum 2	<input type="checkbox"/> Addendum 7
<input type="checkbox"/> Addendum 3	<input type="checkbox"/> Addendum 8
<input type="checkbox"/> Addendum 4	<input type="checkbox"/> Addendum 9
<input type="checkbox"/> Addendum 5	<input type="checkbox"/> Addendum 10

Firm: Network People Inc.

Authorized Signature: 

Date: 1/3/23

Print or Type Name: Nate Freeman

Title: President

FORM 6
SINGLE EXECUTION AFFIDAVITS

THIS FORM COMBINES SEVERAL AFFIDAVIT STATEMENTS TO BE SWORN TO BY THE RESPONDENT OR BIDDER AND NOTARIZED BELOW. IN THE EVENT THE RESPONDENT OR BIDDER CANNOT SWEAR TO ANY OF THESE AFFIDAVIT STATEMENTS, THE RESPONDENT OR BIDDER IS DEEMED TO BE NON-RESPONSIBLE AND IS NOT ELIGIBLE TO SUBMIT A PROPOSAL/BID.

THESE SINGLE EXECUTION AFFIDAVITS ARE STATEMENTS MADE ON BEHALF OF:

<u>Network People Inc.</u> BIDDING ENTITY <u>59-3369083</u> FEIN OF PROPOSING OR BIDDING ENTITY	By: <u>Nate Freeman, President</u> NAME OF PROPOSING OR INDIVIDUAL'S NAME AND TITLE Date: <u>01/03/2023</u>
--	--

Americans with Disabilities Act Compliance Affidavit

The above, named firm, corporation or organization is in compliance with and agrees to continue to comply with, and assure that any subcontractor, or third party contractor under this project complies with all applicable requirements of the laws listed below including, but not limited to, those provisions pertaining to employment, provision of programs and services, transportation, communications, access to facilities, renovations, and new construction.

- The American with Disabilities Act of 1990 (ADA), Pub. L. 101-336, 104 Stat 327, 42 USC 12101-12213 and 47 USC Sections 225 and 661 including Title I, Employment; Title II, Public Services; Title III, Public Accommodations and Services Operated by Private entities; Title IV, Telecommunications; and Title V, Miscellaneous Provisions.
- The Florida Americans with Disabilities Accessibility Implementation Act of 1993, Section 553.501-553.513, Florida Statutes:
- The Rehabilitation Act of 1973, 29 USC Section 794;
- The Federal Transit Act, as amended 49 USC Section 1612;
- The Fair Housing Act as amended 42 USC Section 3601-3631.


Respondent Initials

Public Entity Crimes Affidavit

I understand that a "public entity crime" as defined in Paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or

political subdivision of any other state or of the United States, including but not limited to, any bid or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentations.

I understand that “convicted” or “conviction” as defined in Paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial, or entry of a plea of guilty or nolo contendere.

I understand that an “affiliate” as defined in Paragraph 287.133(1)(a), Florida Statutes, means:

1. A predecessor or successor of a person convicted of a public entity crime; or
2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term “affiliate” includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm’s length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.

I understand that a “person” as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term “person” includes those officers, directors, executives, and partners, shareholders, employees, members, and agents who are active in management of an entity.

Based on information and belief, the statement, which I have marked below, is true in relations to the entity submitting this sworn statement.

(INDICATE WHICH STATEMENT APPLIES.)

☒ Neither the entity submitting this sworn statement, nor any of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, nor any affiliate of the entity has been charged with ad convicted of a public entity crime subsequent to July 1, 1989.

☐ The entity submitting this sworn statement, or one or more of its officers, directors,

executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

□ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been a subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted Consultant list (attach a copy of the final order).

I understand that the submission of this form to the contracting officer for the public entity identified in paragraph 1 above is for that public entity only and that this form is valid through December 31 of the calendar year in which it is filed. I also understand that I am required to inform the public entity prior to entering into a contract in excess of the threshold amount provided in Section 287.017, Florida Statutes for category two of any change in the information contained in this form.



Respondent Initials

No Conflict of Interest or Contingent Fee/Anti-Kickback/Code of Ethics Affidavit

Respondent warrants that neither it nor any principal, employee, agent, representative nor family member has paid, promised to pay, or will pay any fee or consideration that is contingent on the award or execution of a contract arising out of this solicitation. Respondent also warrants that neither it nor any principal, employee, agent, representative nor family member has procured or attempted to procure this contract in violation of any of the provisions of Florida law. Further, Respondent acknowledges that any violation of this warranty will result in the termination of the contract and forfeiture of funds paid or to be paid to the Respondent should the Respondent be selected for the performance of this contract.



Respondent Initials

Business Entity Affidavit

Respondent hereby recognizes and certifies that no elected official, board member, or employee of the Town of Kenneth City ("Town") shall have a financial interest directly or indirectly in this transaction or any compensation to be paid under or through this transaction, and further, that no Town employee, nor any elected or appointed officer

(including Town board members) of the Town, nor any spouse, parent or child of such employee or elected or appointed officer of the Town, may be a partner, officer, director or proprietor of Respondent or Consultant, and further, that no such Town employee or elected or appointed officer, or the spouse, parent or child of any of them, alone or in combination, may have a material interest in the Consultant or Respondent. Material interest means direct or indirect ownership of more than 5% of the total assets or capital stock of the Respondent. Any exception to these above-described restrictions must be expressly provided by applicable law or ordinance and be confirmed in writing by Town. Further, Respondent recognizes that with respect to this transaction or bid, if any Respondent violates or is a party to a violation the provisions of Chapter 112, part III, Fla. Stat., the Code of Ethics for Public Officers and Employees, such Respondent may be disqualified from furnishing the goods or services for which the bid or proposal is submitted and may be further disqualified from submitting any future bids or proposals for goods or services to the Town.



Respondent Initials

Non-Collusion/Anti-Collusion Affidavit

1. Respondent/Bidder has personal knowledge of the matters set forth in its Proposal/Bid and is fully informed respecting the preparation and contents of the attached Proposal/Bid and all pertinent circumstances respecting the Proposal/Bid;
2. The Proposal/Bid is genuine and is not a collusive or sham Proposal/Bid; and
3. Neither the Respondent/Bidder nor any of its officers, partners, owners, agents, representatives, employees, or parties in interest, including Affiant, has in any way colluded, conspired, connived, or agreed, directly or indirectly with any other Respondent/Bidder, firm, or person to submit a collusive or sham Proposal/Bid, or has in any manner, directly or indirectly, sought by agreement or collusion or communication or conference with any other Respondent/Bidder, firm, or person to fix the price or prices in the attached Proposal/Bid or of any other Respondent/Bidder, or to fix any overhead, profit, or cost element of the Proposal/Bid price or the Proposal/Bid price of any other Respondent/Bidder, or to secure through any collusion, conspiracy, connivance or unlawful agreement any advantage against Kenneth City or any person interested in the proposed Contract.



Respondent Initials

Scrutinized Companies

1. Respondent certifies that it and its subcontractors are not on the Scrutinized Companies that Boycott Israel List. Pursuant to Section 287.135, F.S., the Town may immediately terminate the Agreement that may result from this RFP at its sole option if the Respondent or its subcontractors are found to have submitted a false certification; or if the Respondent, or its

subcontractors are placed on the Scrutinized Companies that Boycott Israel List or is engaged in the boycott of Israel during the term of the Agreement.

2. If the Agreement that may result from this RFP is for more than one million dollars, the Respondent certifies that it and its subcontractors are also not on the Scrutinized Companies with Activities in Sudan, Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or engaged with business operations in Cuba or Syria as identified in Section 287.135, F.S. pursuant to Section 287.135, F.S., the Town may immediately terminate the Agreement that may result from this RFP at its sole option if the Respondent, its affiliates, or its subcontractors are found to have submitted a false certification; or if the Respondent, its affiliates, or its subcontractors are placed on the Scrutinized Companies with Activities in Sudan List, or Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or engaged with business operations in Cuba or Syria during the term of the Agreement.
3. The Respondent agrees to observe the above requirements for applicable subcontracts entered into for the performance of work under the Agreement that may result from this RFP. As provided in Subsection 287.135(8), F.S., if federal law ceases to authorize the above-stated contracting prohibitions then they shall become inoperative.



Respondent Initials

Acknowledgment, Warranty, and Acceptance

1. Consultant warrants that it is willing, able to, and will comply with all applicable federal, state, county, and local laws, rules and regulations.
2. Consultant warrants that it has read, understands, and is willing to and will comply with all of the requirements of the solicitation and any and all addenda issued pursuant thereto.
3. Consultant warrants that it will not delegate or subcontract its responsibilities under an agreement without the prior written permission of the Town Manager.
4. Consultant warrants that all information provided by it in connection with this proposal is true and accurate.
5. I hereby propose to furnish the services specified in the RFP. I agree that my Proposal will remain firm for a period of 365 days in order to allow the Town adequate time to evaluate the Statements of Qualifications.
6. I certify that all information contained in this Proposal is truthful to the best of my knowledge and belief. I further certify that I am duly authorized to submit this Statement of Qualification on behalf of the firm as its act and deed and that the firm is ready, willing and able to perform if awarded the contract.
7. I understand that a person or affiliate who has been placed on the convicted Consultant list following a conviction for public entity crimes may not submit a bid on a contract to provide any goods or services to a public entity, may not submit a bid on a contract with a public entity for the construction or repair of a public building or public work, may not submit bids on leases of real property to public entity, may not be awarded or perform work as a contractor, supplier, sub-contractor, or consultant under a contract with a public entity, and may not transact business with any public entity in excess of the threshold amount provided in Sec. 287.017, for CATEGORY TWO for a period of 36 months from the date of being placed on the convicted Consultant list.



Respondent Initials

Ownership Disclosure Affidavit

1. If the contract or business transaction is with a corporation or company, the full legal name and business address shall be provided for each officer, director, member and manager and each stockholder or member who holds directly or indirectly five percent (5%) or more of the corporation's or company's stock or shares. If the contract or business transaction is with a trust, the full legal name and address shall be provided for each trustee and each beneficiary. All such names and addresses are (Post Office addresses are not acceptable), as follows (attach additional sheet, if necessary):

Name	Address	Ownership (%)
Kelly Freeman	13 Sunset Bay Dr. Belleair, FL 33756	51
Nate Freeman	13 Sunset Bay Dr. Belleair, FL 33756	49

2. The full legal names and business address of any other individual (other than subcontractors, material men, suppliers, laborers, or lenders) who have, or will have, any interest (legal, equitable, beneficial, or otherwise) in the contract or business transaction with the Town are (Post Office addresses are not acceptable), as follows (attach additional sheet, if necessary):

Name	Address
N/A	



Respondent Initials

Truth in Negotiation Certificate

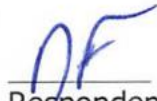
The Consultant hereby certifies, covenants, and warrants that wage rates and other factual unit costs supporting the compensation for projects and services that may be offered pursuant to this Request for Proposals and the Agreement related thereto will be accurate, complete, and current at the time of contracting. The Consultant further agrees that the price provided under separate, project specific agreements and any additions thereto shall be adjusted to exclude any significant sums by which the Town determines the agreement price was increased due to inaccurate, incomplete, or non-current wage rates and other factual unit costs. All such agreement adjustments shall be made within one (1) year following the end of each corresponding agreement. For purpose of this certificate, the end of the agreement shall be deemed to be the date of the final billing or acceptance of the work by the Town, whichever is later. The undersigned firm is furnishing this Truth in Negotiation Certificate pursuant to Section 287.055(5)(a), Florida Statutes for the undersigned firm to receive an agreement for professional services with Kenneth City, Florida.



Respondent Initials

Prohibition on Contingent Fees

The Consultant warrants that he or she has not employed or retained any company or person, other than a bona fide employee working solely for the Consultant to solicit or secure this Request for Proposals and the Agreement related thereto and that he or she has not paid or agreed to pay any person, company, corporation, individual, or firm, other than a bona fide employee working solely for the Consultant any fee, commission, percentage, gift, or other consideration contingent upon or resulting from the award or making of this agreement. The undersigned Consultant is furnishing this statement pursuant to Section 287.055(6)(a), Florida Statutes for the undersigned firm to receive an agreement for professional services with Kenneth City, Florida. Consultant understands that for the breach or violation of this provision, the Town shall have the right to terminate the resulting agreement without liability and, at its discretion, to deduct from the contract price, or otherwise recover, the full amount of such fee, commission, percentage, gift, or consideration. The provisions of this statement shall be incorporated in the resulting agreement, if awarded, as though fully stated therein.



Respondent Initials

Sworn Signature of Proposing Entity Representative and Notarization
for all above Affidavits follows on the next page.

In the presence of:

Stephanie Byrne
Witness #1 Print Name: Stephanie Byrne
Christopher O'Hara
Witness #2 Print Name: Christopher O'Hara

Signed, sealed and delivered by:

Nate Freeman
Print Name: Nate Freeman
Title: President
Firm: Network People, Inc.

ACKNOWLEDGMENT

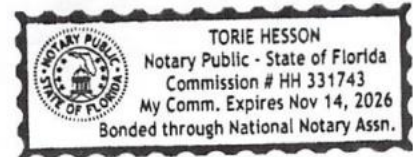
State of Florida
County of Pinellas

The foregoing instrument was acknowledged before me by means of X physical presence or ___ online notarization, this third day of January, 2023, by Nate Freeman (name of person) as President (type of authority) for Network People (name of party on behalf of whom instrument is executed).

Torie Hesson

Notary Public (Print, Stamp, or Type as Commissioned)

X Personally known to me; or
___ Produced identification (Type of Identification: _____)
___ Did take an oath; or
___ Did not take an oath



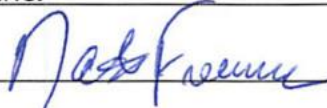
FORM 7

**CERTIFICATION FOR DISCLOSURE OF LOBBYING ACTIVITIES ON FEDERAL-AID
CONTRACTS (Compliance with 49 CFR, Section 20.100 (b))**

The prospective participant certifies, by signing this certification, that to the best of his or her knowledge and belief:

1. No federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any federal agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any federal contract, the making of any federal grant, the making of any federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any federal contract, grant, loan, or cooperative agreement.
2. If any funds other than federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any federal agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure of Lobbying Activities", in accordance with its instructions.
3. The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.
4. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by Section 1352, Title 31, U.S. Code (as amended by the Lobbying Disclosure Act of 1995). Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.
5. The Contractor described below certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Contractor understands and agrees that the provisions of 31 U.S.C. § 3801 *et seq.*, apply to this certification and disclosure, if any.

Firm: Network People Inc.

Authorized Signature:  Date: 1/3/23

Print or Type Name: Nate Freeman Title: President

FORM 8
DISPUTE DISCLOSURE

Answer the following questions by placing an "X" after "Yes" or "No". If you answer "Yes" to any of the questions, please explain in the space provided, or on a separate sheet attached to this form.

1. Has your firm or any of its officers, received a reprimand of any nature or been suspended by the Department of Professional Regulations or any other regulatory agency or professional associations within the last five (5) years?

YES _____ NO X _____

2. Has your firm, or any member of your firm, been declared in default, terminated or removed from a contract or job related to the services your firm provides in the regular course of business within the last five (5) years?

YES _____ NO X _____

3. Has your firm had against it or filed any requests for equitable adjustment, contract claims, Bid protests, or litigation in the past five (5) years that is related to the services your firm provides in the regular course of business?

YES _____ NO X _____

If yes, state the nature of the request for equitable adjustment, contract claim, protest, litigation, and/or regulatory action, and state a brief description of the case, the outcome or status of the suit, the monetary amounts of extended contract time involved, and the court or agency before which the action was instituted, the applicable case or file number, and the status or disposition for such reported action. Described all litigation (include the court and location) of any kind involving Consultant or any Key Staff members within the last five (5) years.

I hereby certify that all statements made are true and agree and understand that any misstatement or misrepresentation or falsification of facts shall be cause for forfeiture of rights for further consideration of this Proposal for Kenneth City, Florida.

Firm: Network People Inc.

Authorized Signature: Nate Freeman Date: 1/3/23

Print or Type Name: Nate Freeman Title: President

FORM 9**KEY STAFF & PROPOSED SUBCONTRACTORS****KEY STAFF**

Please complete the following chart with the Firm's proposed Key Staff. If additional space

is required, please copy/duplicate this page and attach to this Form. Additional space: ☐ No

☐ Yes

Name	Title	Years of Experience	Years with Firm	Licenses/Certifications
Nate Freeman	President	29	27	Leader in Evolve Owner's peer group (2011-present). CIO Leadership Training (2021), Cybersecurity Fundamentals (2020), CISSP (2015), CNA (2005), MCSE (1997), others. B.S., Business Economics – Willamette Univ. (1992)
Hunt Brand	COO	31	5	Cybersecurity Fundamentals for Engineers - ConnectWise (2020) Member in Evolve Owner's peer group (201-present), B.S., Computer Systems - Florida Atlantic University (1984)
Kim Mark	Controller	16	16	Member of Evolve CFO peer group (2022), Strategic Partner liaison with Lenovo, SonicWall, Datto, HP, Brother, and more (2006-present).
Joe Somerville	CTO	11	11	Apple OS/iOS; Apple Works; Datto; LionGard Roar Certifications (2012-present) A.S., IT Security - St. Petersburg College (2011)
Chris Hansen	Service Manager	11	11	Member of Evolve Service Executive peer group program, Cybersecurity Fundamentals for Engineers - ConnectWise (2020)
Corey Joy	Senior Engineer	22	18	CJIS, CISSP, MCSE, MCSA, Certifications, Ongoing CE hours to maintain certifications
Ryan Blank	Service Supervisor	6	6	Member of ConnectWise Evolve peer group (2020-present). Cybersecurity Fundamentals for Engineers - ConnectWise (2020)
Jan Broucinek	Security Engineer	2	30	Proofpoint Certified Ransomware Specialist
Elias Leslie	CISO	20	16	CJIS, OSCP,

Please explain the Firm's ability and resources to substitute personnel with equal or higher qualifications than the Key Staff they will substitute for where substitute is required due to attrition, turnover, or a specific request by the Town:

Network People understands the importance of attracting and keeping good talent. The organization has experienced

compounding double digit growth the last 11 years (Covid year being the only exception) and has successfully served

clients in the Tampa Bay area and beyond for 27 years since owner/founder Nate Freeman started Network People.

The current customer satisfaction score is 98%. Success is not an accident. It requires excellent people who are the right

culture fit who are dynamite communicators, love computers, and love to learn. But people are only as good as the training

and systems that support them. The secret sauce at Network People is bullet proof systems and detailed training the holds

people accountable to their best performance. Great people begets more great people. A team of 22 including an inhouse

human resources expert enables the right growth and a constant pipeline of new and experienced talent. After 27 years, we

know that IT technicians and engineers need more than just a good company and good pay to stick around. They want to

know they are making a difference and that difference comes from working throughout each day side-by-side with intelligent

people they respect and from which they continue to learn skills.

Please identify each Key Staff member's engagement commitments that will exist concurrently with the Town's Services:

Key Staff Name	Area of Responsibility	Client	Commitment (Hours/week)	Period of Engagement
Nate Freeman	Vision, Key client/vendor Relationships, Strategic Growth	ALL	30	Ongoing
Hunt Brand	Ops, fractional CIO	ALL	30	Ongoing
Kim Mark	Finance & Purchasing	ALL	25	Ongoing

Joe Somerville	CTO & Tech Account Mgr	ALL	23	Ongoing
Chris Hansen	Director of Service	ALL	20	Ongoing
Corey Joy	Senior Engineer & Projects	ALL	15	Ongoing
Ryan Blank	Service Supervisor	ALL	20	Ongoing
Jan Broucinek	NOC/SOC Manager	ALL	20	Ongoing
Elias Leslie	CISO, Incident Response security engineer	ALL	15	Ongoing

PROPOSED SUBCONTRACTORS

The undersigned Respondent hereby designates, as follows, all major subcontractors whom they propose to utilize for the major areas of work for the services. The bidder is further notified that all subcontractors shall be properly licensed, bondable, and shall be required to furnish the Town with a Certificate of Insurance in accordance with the contract general conditions. Failure to furnish this information shall be grounds for rejection of the bidder's proposal. (If no subcontractors are proposed, state "None" on first line below.)

Subcontractor Name & Address	Scope of Work	License Number
None		

Firm: Network People Inc.

Authorized Signature: _____

Date: _____

Print or Type Name: Nate Freeman

Title: President

FORM 10 – REFERENCE 1

FORM 10

REFERENCES

REFERENCE #1

Public Entity Name: Town of Belleair

Reference Contact Person/Title/Department: Katherine Bleakly, Town Manager

Contact Number & Email kbleakly@townofbelleair.net 727-647-0709

Public Entity Size/Number of Residents/Square Mileage: 2.8 square miles

Event(s) Completed (include Name of Project/Event, Date of Event Start/Completion,
Details on Size/Scope of Work/Complexity)

Monthly Active-IT Agreement for Town of Belleair:

Network People has managed the IT for Town of Belleair since 2010.

Start: 2010 Completion: currently active Size: \$7,120.12 per month

Management

includes: monitoring, updating, cyber security monitoring, training, disaster recovery planning, inventory of network,
strategic planning, fractional CIO/CTO support, helpdesk, unlimited support onsite and remote, and much more.

Is the Contract still Active? Yes X No .

Project for Town of Belleair:

New servers, high availability NAS Implementation, Eaton backups, backup server, rack.

Start: 9/9/2016 Completion: 11/15/2016 Size: \$21,792.36

Labor to install and configure:

NOC: Setup of UPS, cable management, HW setup of new and existing VM hosts.

VM Hosts: Install VM hypervisors, Configure VMWare vCenter Server, Configure High Availability Failover Solution –

VMWare New Guest Server: Configure new shares and folder permissions, Setup of new 2012 R2 DC with

DNS/DHCP/File services/RGS (Replacing server). Migrations: Transfer of files from old Kahuna server (2K3) to new secondary DC/File Server, Migration of Servers to new virtual hosts. Remote access gateway setup with SSL:

Configure public domain, Configure and download SSL cert, Install SSL cert, Configure Remote Access Gateway -

Microsoft Disaster recovery solution: Setup of backups on new DC.

*** The high availability solution will require a 3rd small server on separate physical hardware. *** Migration of BMS to a new OS.

(more projects/events for the Town available upon request)

Is the Contract still Active? Yes___ No **X**

REFERENCE 2

REFERENCE #2

Public Entity Name: City of Madeira Beach

Reference Contact Person/Title/Department: Robin Gomez

Contact Number & Email RGomez@madeirabeachfl.gov (850) 973-5081

Public Entity Size/Number of Residents/Square Mileage: 3.20 Square Miles

Event(s) Completed (include Name of Project/Event, Date of Event Start/Completion,
Details on Size/Scope of Work/Complexity)

Managed Security & Managed IT agreement for City of Madeira Beach:

Network People has managed the IT for the City of Madeira Beach since 2013.

Start: 2013 Completion: currently active Size: \$64,679.00 annual and \$6899.40 per month

Management includes: monitoring, updating, cyber monitoring, training, disaster recovery planning, inventory of network, strategic planning, fractional CISO/CIO/CTO support, helpdesk, unlimited support onsite and remote, and cyber resilience testing, DR planning, regular security assessments, security consulting, hardware as a service, and unlimited support for phones, iPads, wireless access points, server rooms, all tools included.

Is the Contract still Active? Yes **X** No

Titles of some Projects for City of Madeira Beach:

Website Replacement Project (7/17/18 –11/30/18);

New Server Replacement Project (4/15/16 – 5/20/16);

Phase 1 Cloud Implementation (12/18/13 – 1/31/14);

Madeira Phase 2 Install (12/15/14 – 6/30/15)

Town Hall Meetings Video Project (1/22/14 – 2/21/14);

New Website (10/2/13 – 10/31/13);

(more projects available upon request)

Is the Contract still Active? Yes__ No **X**

REFERENCE 3

REFERENCE #3

Public Entity Name: PASCO Economic Development Council

Reference Contact Person/Title/Department: Suzanne Renczkowski, Office Manager

Contact Number & Email Suzanne@pascoedc.com (813) 926-0827

Public Entity Size/Number of Residents/Square Mileage: Countywide with 4 locations

Event(s) Completed (include Name of Project/Event, Date of Event Start/Completion,
Details on Size/Scope of Work/Complexity)

Managed IT agreement for Pasco EDC:

Network People has managed the IT for Town of Belleair since 2010.

Start: 1997 Completion: currently active Size: \$2,349.90 per month

Management includes: monitoring, updating, cyber monitoring, training, inventory of network, strategic planning, helpdesk, unlimited support onsite and remote, DR planning, and unlimited support for wireless access points, server rooms, all tools included.

Is the Contract still Active? Yes **X** No

FORM 11
E-VERIFY AFFIDAVIT

In accordance with Section 448.095, Florida Statutes, Kenneth City, Florida requires all contractors doing business with the Town to register with and use the E-Verify system to verify the work authorization status of all newly hired employees. The County will not enter into a contract unless each party to the contract registers with and uses the E-Verify system.

The respondent Firm must provide of its proof of enrollment in E-Verify. For instructions on how to provide proof of the Firm's participation/enrollment in E-Verify, please visit: <https://www.e-verify.gov/faq/how-do-i-provide-proof-of-my-participationenrollment-in-e-verify>

By submitting a response to this RFP and signing below, the respondent Firm acknowledges that it has read Section 448.095, Florida Statutes and will comply with the E-Verify requirements imposed by it, including but not limited to obtaining E-Verify affidavits from subcontractors.

☐ Check here to confirm proof of enrollment in E-Verify has been submitted as part of the response.

Signed, sealed and delivered by:

[Signature] Print Name: Nate Freeman
Title: President Firm: Network People, Inc.

ACKNOWLEDGMENT

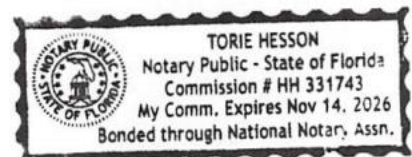
State of Florida
County of Pinellas

The foregoing instrument was acknowledged before me by means of X physical presence or ___ online notarization, this third day of January, 2023, by Nate Freeman (name of person) as President (type of authority) for Network People (name of party on behalf of whom instrument is executed).

Torie Hesson

Notary Public (Print, Stamp, or Type as Commissioned)

X Personally known to me; or
____ Produced identification (Type of Identification: _____)
____ Did take an oath; or
____ Did not take an oath



FORM 12

FORM 12
IRS FORM W-9

Please visit the following link for information about IRS Form W-9:

<https://www.irs.gov/forms-pubs/about-form-w-9>

Please complete and submit with the proposal IRS Form W-9, which may be found online by visiting:

<https://www.irs.gov/pub/irs-pdf/fw9.pdf>

☐ Check here to confirm IRS Form W-9 has been submitted as part of the response.

Firm: Network People Inc.

Authorized Signature: _____

Date: _____

Print or Type Name: Nate Freeman

Title: President

FORM 13

Proof of Required Insurance.

**CERTIFICATE OF LIABILITY INSURANCE**DATE (MM/DD/YYYY)
12/28/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Condon-Meek, Inc. 1180 Ponce De Leon Suite 501 Clearwater FL 33756-1031		CONTACT NAME: PHONE (A/C, No. Ext): FAX (A/C, No): E-MAIL ADDRESS: coi@condonmeek.com	
		INSURER(S) AFFORDING COVERAGE INSURER A : Valley Forge INSURER B : TRANSPORTATION INS CO INSURER C : INSURER D : INSURER E : INSURER F :	NAIC # 20508 20494
INSURED NETWORK PEOPLE, INC. 13075 US HIGHWAY 19 N CLEARWATER FL 33764		NETWORKPEO-01	

COVERAGES

CERTIFICATE NUMBER: 20793894

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:		5094909826	12/21/2022	12/21/2023	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMPIOP AGG \$ 2,000,000
	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY					COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
	<input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$					EACH OCCURRENCE \$ AGGREGATE \$
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory In NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N <input type="checkbox"/> N/A	5094910040	12/21/2022	12/21/2023	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 100,000 E.L. DISEASE - EA EMPLOYEE \$ 100,000 E.L. DISEASE - POLICY LIMIT \$ 500,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER**CANCELLATION**

NETWORK PEOPLE, INC. 13075 US Highway 19 N Clearwater FL 33764	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE
--	---

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ACORD 25 (2016/03)

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CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

02/13/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Hiscox Inc. 520 Madison Avenue 32nd Floor New York, New York 10022	CONTACT NAME:	
	PHONE (A/C, No, Ext): (888) 202-3007	FAX (A/C, No):
INSURED Network People, Inc. 13075 US Highway 19 North CLEARWATER, FL 33764	E-MAIL ADDRESS: contact@hiscox.com	
	INSURER(S) AFFORDING COVERAGE	
	INSURER A: Hiscox Insurance Company Inc	
	INSURER B:	
	INSURER C:	
	INSURER D:	
INSURER E:		
INSURER F:		
NAIC # 10200		

COVERAGES**CERTIFICATE NUMBER:****REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
	COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:						EACH OCCURRENCE \$ DAMAGE TO RENTED PREMISES (Ea occurrence) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ PRODUCTS - COMP/OP AGG \$ \$
	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> NON-OWNED AUTOS						COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
	UMBRELLA LIAB <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$						EACH OCCURRENCE \$ AGGREGATE \$ \$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below Y/N <input type="checkbox"/> N/A						PER STATUTE OTH-ER E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$
A	Professional Liability			P100.179.856.6	03/30/2022	03/30/2023	Each Claim: \$ 1,000,000 Aggregate: \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER**CANCELLATION**

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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VEHICLE OR EQUIPMENT CERTIFICATE OF INSURANCE

DATE (MM/DD/YYYY)
01/04/2023

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

This form is used to report coverages provided to a single specific vehicle or equipment. Do not use this form to report liability coverage provided to multiple vehicles under a single policy. Use ACORD 25 for that purpose.

PRODUCER  Roy Hooker IV 17961 Hunting Bow Circle Suite 101 Lutz FL 33558		CONTACT NAME: Paul Batarseh PHONE (A/C, No, Ext): 813-920-5141 FAX (A/C, No): E-MAIL ADDRESS: paul.batarseh.fgje@statefarm.com PRODUCER CUSTOMER ID #:
INSURED Network People Inc 13075 US HWY 19 N Clearwater FL 33764		INSURER(S) AFFORDING COVERAGE INSURER A: State Farm Florida Insurance Company INSURER B: INSURER C: INSURER D: INSURER E:
		NAIC # 10739

DESCRIPTION OF VEHICLE OR EQUIPMENT

YEAR 2015	MAKE / MANUFACTURER Kia	MODEL Soul	BODY TYPE Sport Wg	VEHICLE IDENTIFICATION NUMBER KNDJN2A29F7782364
DESCRIPTION			VEHICLE/EQUIPMENT VALUE \$	SERIAL NUMBER

COVERAGES

CERTIFICATE NUMBER:

REVISION NUMBER:

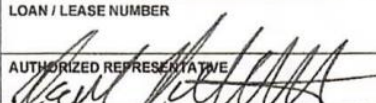
THIS IS TO CERTIFY THAT THE POLICY(IES) OF INSURANCE LISTED BELOW HAS/HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD(S) INDICATED, NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICY(IES) DESCRIBED HEREIN IS/ARE SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICY(IES).

INSR LTR	ADD'L INSRD	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YYYY)	POLICY EXPIRATION DATE (MM/DD/YYYY)	LIMITS	
A	<input checked="" type="checkbox"/>	VEHICLE LIABILITY	G44 8486-E05-59	11/05/2022	05/05/2023	COMBINED SINGLE LIMIT	\$ 1,000,000
						BODILY INJURY (Per person)	\$ 1,000,000
						BODILY INJURY (Per accident)	\$ 1,000,000
						PROPERTY DAMAGE	\$ 1,000,000
						EACH OCCURRENCE	\$
	<input type="checkbox"/>	GENERAL LIABILITY				GENERAL AGGREGATE	\$
	<input type="checkbox"/>	OCCURRENCE					\$
	<input type="checkbox"/>	CLAIMS MADE					\$
INSR LTR	LOSS PAYEE	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YYYY)	POLICY EXPIRATION DATE (MM/DD/YYYY)	LIMITS / DEDUCTIBLE	
		VEH COLLISION LOSS				<input type="checkbox"/> ACV <input type="checkbox"/> AGREED AMT	\$ LIMIT
						<input type="checkbox"/> <input type="checkbox"/> STATED AMT	\$ DED
		VEH COMP <input type="checkbox"/> VEH OTC				<input type="checkbox"/> ACV <input type="checkbox"/> AGREED AMT	\$ LIMIT
						<input type="checkbox"/> <input type="checkbox"/> STATED AMT	\$ DED
		EQUIPMENT				<input type="checkbox"/> ACV <input type="checkbox"/> AGREED AMT	\$ LIMIT
		<input type="checkbox"/> BASIC <input type="checkbox"/> BROAD				<input type="checkbox"/> RC <input type="checkbox"/> STATED AMT	\$ DED
		<input type="checkbox"/> SPECIAL				<input type="checkbox"/>	\$

REMARKS (INCLUDING SPECIAL CONDITIONS / OTHER COVERAGES) (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

ADDITIONAL INTEREST

CANCELLATION

Select one of the following: <input type="checkbox"/> The additional interest described below has been added to the policy(ies) listed herein by policy number(s). <input type="checkbox"/> A request has been submitted to add the additional interest described below to the policy(ies) listed herein by policy number(s).		SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.	
VEHICLE / EQUIPMENT INTEREST:	<input type="checkbox"/> LEASED <input type="checkbox"/> FINANCED	DESCRIPTION OF THE ADDITIONAL INTEREST	
NAME AND ADDRESS OF ADDITIONAL INTEREST		<input type="checkbox"/> ADDITIONAL INSURED <input type="checkbox"/> LOSS PAYEE	
		<input type="checkbox"/> LENDER'S LOSS PAYEE	
		LOAN / LEASE NUMBER	
		AUTHORIZED REPRESENTATIVE 	

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1004361 142687.4 04-24-2020




VEHICLE OR EQUIPMENT CERTIFICATE OF INSURANCE

DATE (MM/DD/YYYY)
01/04/2023

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

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PRODUCER  Roy Hooker IV 17961 Hunting Bow Circle Suite 101 Lutz FL 33558		CONTACT NAME: Paul Batarseh PHONE (A/C, No, Ext): 813-920-5141 E-MAIL ADDRESS: paul.batarseh.fgje@statefarm.com PRODUCER CUSTOMER ID #:	FAX (A/C, No):	
INSURED Network People Inc 13075 US HWY 19 N Clearwater FL 33764		INSURER(S) AFFORDING COVERAGE INSURER A: State Farm Florida Insurance Company INSURER B: INSURER C: INSURER D: INSURER E:		NAIC # 10739

DESCRIPTION OF VEHICLE OR EQUIPMENT

YEAR 2015	MAKE / MANUFACTURER Kia	MODEL Soul	BODY TYPE Sport Wg	VEHICLE IDENTIFICATION NUMBER KNDJN2A22F7188764
DESCRIPTION			VEHICLE/EQUIPMENT VALUE \$	SERIAL NUMBER

COVERAGES

CERTIFICATE NUMBER:

REVISION NUMBER:

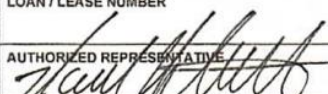
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INSR LTR	ADD'L INSRD	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YYYY)	POLICY EXPIRATION DATE (MM/DD/YYYY)	LIMITS	
A	<input checked="" type="checkbox"/>	VEHICLE LIABILITY	G44 8487-E05-59	11/05/2022	05/05/2023	COMBINED SINGLE LIMIT	\$ 1,000,000
						BODILY INJURY (Per person)	\$ 1,000,000
						BODILY INJURY (Per accident)	\$ 1,000,000
						PROPERTY DAMAGE	\$ 1,000,000
						EACH OCCURRENCE	\$
		GENERAL LIABILITY				GENERAL AGGREGATE	\$
		OCCURRENCE					\$
		CLAIMS MADE					\$
INSR LTR	LOSS PAYEE	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YYYY)	POLICY EXPIRATION DATE (MM/DD/YYYY)	LIMITS / DEDUCTIBLE	
		VEH COLLISION LOSS				<input type="checkbox"/> ACV <input type="checkbox"/> AGREED AMT	\$ LIMIT
						<input type="checkbox"/> STATED AMT	\$ DED
		VEH COMP <input type="checkbox"/> VEH OTC				<input type="checkbox"/> ACV <input type="checkbox"/> AGREED AMT	\$ LIMIT
						<input type="checkbox"/> STATED AMT	\$ DED
		EQUIPMENT				<input type="checkbox"/> ACV <input type="checkbox"/> AGREED AMT	\$ LIMIT
		BASIC <input type="checkbox"/> BROAD				<input type="checkbox"/> RC <input type="checkbox"/> STATED AMT	\$ DED
		SPECIAL <input type="checkbox"/>				<input type="checkbox"/>	\$

REMARKS (INCLUDING SPECIAL CONDITIONS / OTHER COVERAGES) (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

ADDITIONAL INTEREST

CANCELLATION

Select one of the following: <input type="checkbox"/> The additional interest described below has been added to the policy(ies) listed herein by policy number(s). <input type="checkbox"/> A request has been submitted to add the additional interest described below to the policy(ies) listed herein by policy number(s).			SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.		
VEHICLE / EQUIPMENT INTEREST:			DESCRIPTION OF THE ADDITIONAL INTEREST		
<input type="checkbox"/> LEASED <input type="checkbox"/> FINANCED			<input type="checkbox"/> ADDITIONAL INSURED <input type="checkbox"/> LOSS PAYEE		
NAME AND ADDRESS OF ADDITIONAL INTEREST			<input type="checkbox"/> LENDER'S LOSS PAYEE		
			LOAN / LEASE NUMBER		
			AUTHORIZED REPRESENTATIVE		
					

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VEHICLE OR EQUIPMENT CERTIFICATE OF INSURANCE

DATE (MM/DD/YYYY)
01/04/2023

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PRODUCER  Roy Hooker IV 17961 Hunting Bow Circle Suite 101 Lutz FL 33558	CONTACT NAME: Paul Batarseh PHONE (A/C, No, Ext): 813-920-5141 E-MAIL ADDRESS: paul.batarseh.fgje@statefarm.com PRODUCER CUSTOMER ID #: INSURER(S) AFFORDING COVERAGE INSURER A: State Farm Florida Insurance Company INSURER B: INSURER C: INSURER D: INSURER E:	FAX (A/C, No): NAIC # 10739
INSURED Network People Inc 13075 US HWY 19 N Clearwater FL 33764		

DESCRIPTION OF VEHICLE OR EQUIPMENT

YEAR 2015	MAKE / MANUFACTURER Kia	MODEL Soul	BODY TYPE Sport Wg	VEHICLE IDENTIFICATION NUMBER KNDJN2A22F7188760
DESCRIPTION			VEHICLE/EQUIPMENT VALUE \$	SERIAL NUMBER

COVERAGES

CERTIFICATE NUMBER:

REVISION NUMBER:

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INSR LTR	ADD'L INSRD	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YYYY)	POLICY EXPIRATION DATE (MM/DD/YYYY)	LIMITS
A		<input checked="" type="checkbox"/> VEHICLE LIABILITY	G44 8489-E05-59A	11/05/2022	05/05/2023	COMBINED SINGLE LIMIT \$ 1,000,000 BODILY INJURY (Per person) \$ 1,000,000 BODILY INJURY (Per accident) \$ 1,000,000 PROPERTY DAMAGE \$ 1,000,000
		<input type="checkbox"/> GENERAL LIABILITY				EACH OCCURRENCE \$ GENERAL AGGREGATE \$ \$
		<input type="checkbox"/> OCCURRENCE				
		<input type="checkbox"/> CLAIMS MADE				
INSR LTR	LOSS PAYEE	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YYYY)	POLICY EXPIRATION DATE (MM/DD/YYYY)	LIMITS / DEDUCTIBLE
		VEH COLLISION LOSS				<input type="checkbox"/> ACV <input type="checkbox"/> AGREED AMT \$ LIMIT <input type="checkbox"/> <input type="checkbox"/> STATED AMT \$ DED
		VEH COMP <input type="checkbox"/> VEH OTC				<input type="checkbox"/> ACV <input type="checkbox"/> AGREED AMT \$ LIMIT <input type="checkbox"/> <input type="checkbox"/> STATED AMT \$ DED
		EQUIPMENT				<input type="checkbox"/> ACV <input type="checkbox"/> AGREED AMT \$ LIMIT <input type="checkbox"/> RC <input type="checkbox"/> STATED AMT \$ DED <input type="checkbox"/>
		<input type="checkbox"/> BASIC <input type="checkbox"/> BROAD				
		<input type="checkbox"/> SPECIAL				

REMARKS (INCLUDING SPECIAL CONDITIONS / OTHER COVERAGES) (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

ADDITIONAL INTEREST

Select one of the following:

- ☐ The additional interest described below has been added to the policy(ies) listed herein by policy number(s).
☐ A request has been submitted to add the additional interest described below to the policy(ies) listed herein by policy number(s).

VEHICLE / EQUIPMENT INTEREST: ☐ LEASED ☐ FINANCED

NAME AND ADDRESS OF ADDITIONAL INTEREST

CANCELLATION

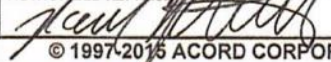
SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

DESCRIPTION OF THE ADDITIONAL INTEREST

☐ ADDITIONAL INSURED ☐ LOSS PAYEE
☐ LENDER'S LOSS PAYEE

LOAN / LEASE NUMBER

AUTHORIZED REPRESENTATIVE



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BID SECURITY/BID BOND

INTENTIONALLY OMITTED. BID BOND WAIVED.

FORM 15

PERFORMANCE BOND REQUIREMENT WAIVED BY TOWN
MANAGER. INTENTIONALLY OMITTED.

FORM 16

THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A
NOTARY PUBLIC OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS.

1. This sworn statement is submitted to the TOWN OF KENNETH CITY, FLORIDA

by: Nate Freeman

(print individual's name and title)

for: Network People Inc.

(print name of entity submitting sworn statement)

whose business address is: 13075 US Hwy 19 N, Clearwater, FL 33764

and (if applicable) its Federal Employer Identification Number (FEIN) is: 59-3369083

(If the entity has no FEIN, include the Social Security Number of the individual signing this sworn statement:)

2. I understand that a “public entity crime” as defined in Paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or of the United States, including but not limited to, any bid or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentations.
3. I understand that “convicted” or “conviction” as defined in Paragraph 287.133(1) (b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial, or entry of a plea of guilty or nolo contendere.
4. I understand that an “affiliate” as defined in Paragraph 287.133(1) (a), Florida Statutes, means:
- A predecessor or successor of a person convicted of a public entity crime; or
 - An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term “affiliate” includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm’s length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.

5. I understand that a "person" as defined in Paragraph 287.133(1) (e), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public

entity. The term "person" includes those officers, directors, executives, and partners. Shareholders, employees, members, and agents who are active in management of an entity.

6. Based on information and belief, the statement, which I have marked below, is true in relations to the entity submitting this sworn statement. (Indicate which statement applies).

- ☐ Neither the entity submitting this sworn statement, nor any of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.
- ☐ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.
- ☐ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been a subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list (attach a copy of the final order).

I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH 1 ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017, FLORIDA STATUTES FOR CATEGORY TWO OF ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM.

Signature

Sworn to and subscribed before me this third day January, 2023.

Personally known ☒

OR

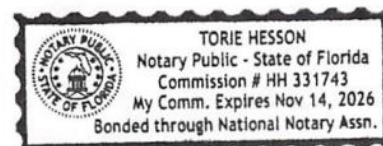
Produced identification

Type of identification

Notary Public – State of Florida My
commission expires: 11/14/26

Torie Hesson

Printed, typed or stamped commissioned name of notary
public



FORM 17

AMERICANS WITH DISABILITIES ACT DISABILITY NONDISCRIMINATION
STATEMENT

THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A
NOTARY PUBLIC OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER
OATHS.

This sworn statement is submitted to the TOWN OF KENNETH CITY, FLORIDA

by: Nate Freeman, President

(print individual's name and
title)

for: Network People Inc.

(print name of entity submitting
sworn statement)

whose business address is: 13075 US Hwy 19 N, Clearwater, FL 33764

and (if applicable) its Federal Employer Identification Number (FEIN) is: 59-3369083

(If the entity has no FEIN, include the Social Security Number of the individual signing this sworn statement:
_____.)

I, being duly first sworn state:

That the above-named firm, corporation or organization is in compliance with and agreed to continue to comply with, and assure that any subcontractor, or third-party contractor under this project complies with all applicable requirements of the following laws, including, but not limited to, those provisions pertaining to employment, provision of programs and services, transportation, communications, access to facilities, renovations, and new construction:

The American with Disabilities Act of 1990 (ADA), Pub. L. 101-336, 104 Stat 327, 42 USC 1210112213 and 47 USC Sections 225 and 661 including Title I, Employment; Title II, Public Services; Title III, Public Accommodations and Services Operated by Private entities; Title IV, Telecommunications; and Title V, Miscellaneous Provisions; The Florida Americans with Disabilities Accessibility Implementation Act of 1993, Section 553.501-553.513, Florida Statutes; The Rehabilitation Act of 1973, 29 USC Section 794; The Federal Transit Act, as amended 49 USC Section 1612; and The Fair Housing Act as amended 42 USC Section 3601-3631.

Signature

Sworn to and subscribed before me this third day January, 2023.

Personally known ☒

OR

Produced identification

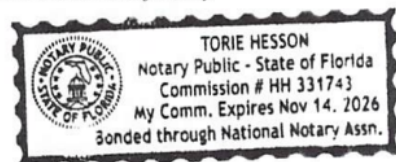
Type of identification

Notary Public – State of Florida

My commission expires: 11/14/26

Torie Hesson

Printed, typed or stamped commissioned name of notary
public



FORM 18

CERTIFICATION REGARDING DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS PRIMARY COVERED TRANSACTIONS

This certification is required by the regulations implementing Executive Order 12549, Debarment and Suspension, 13 CFR Part 145. The regulations were published as Part VII of the May 26, 1988 *Federal Register* (pages 19160-19211). Copies of the regulations are available from local offices of the U.S. Small Business Administration.

- (1) The prospective primary participant certifies to the best of its knowledge and belief that it and its principals:
 - (a) Are not presently debarred, suspended, proposed for disbarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal department or agency;
 - (b) Have not within a three-year period preceding this application been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State, or local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
 - (c) Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State, or local) with commission of any of the offenses enumerated in paragraph (1)(b) of this certification; and
 - (d) Have not within a three-year period preceding this application had one or more public transactions (Federal, State, or local) terminated for cause or default.
- (2) Where the prospective primary participant is unable to certify to any of the statements in this certification, such prospective primary participant shall attach an explanation to this Statement of Qualifications.

Business Name: Network People Inc.

Date: 1/3/23

By: 

Signature of Authorized Representative

Nate Freeman, President

Name and Title of Authorized Representative